

is selling KATP(FM) Amarillo, Tex.  
**Facilities:** 107.3 mhz, 100 kw, ant. 1,184 ft.  
**Format:** Top 40

## **KTLL-FM El Dorado, Kan.**

**Price:** \$1,252,500

**Buyer:** Adonai Radio Group Inc., Sapulpa, Okla. (Michael P. Stephens, president/51% owner); owns KEOJ-FM Caney, Kan.; KXOJ-AM-FM Sapulpa and KEMX-FM Locust Grove, Okla.; CP for radio station at Claremore, Okla., and 51% of KMMY-FM Muskogee, Okla.

**Seller:** New Life Fellowship Inc., Oklahoma City (Jimmy Wayne Lee, trustee); owns KTCM(FM) Kingman, KIBN(FM) Wichita and KSRX(AM) El Dorado, all Kan.

**Facilities:** 99.1 mhz, 100 kw, ant. 492 ft.

**Format:** Contemporary Christian

## **WRZK(FM) Tallahassee, Fla.**

**Price:** \$850,000

**Buyer:** Tally Radio LC, Tallahassee (managing members/33.3% owners: HVS Partners, Adam Levinson, Bruce B. Timm). HVS owns WBZE (FM), WHBX(FM) and WHBT(AM) Tallahassee; WLBW(FM) Fenwick Island, Del.; WQHQ(FM), WLVW(FM) and WTGM

(AM) Salisbury, Md.; WXQR(FM) and WQSL(FM) Jacksonville, and WWQQ(FM) Wilmington, N.C. Timm has interest in WANM(AM)-WGLF(FM) Tallahassee, WOZN(FM) Key West and WSGL(FM) Naples, Fla., and WDMG-AM-FM Douglas, Ga.

**Seller:** Southeast Broadcasters Inc., Tampa, Fla. (John Vogt Jr., principal); no other broadcast interests  
**Facilities:** 106.1 mhz, 3 kw, ant. 328 ft.  
**Format:** Rock, AOR

## **KLUB(FM) Bloomington/Victoria and KAFX-FM Diboll/Lufkin, Tex.**

**Price:** \$805,000 (\$125,000 for KLUB; \$680,00 for KAFX)

**Buyer:** GulfStar Communications Inc., Austin, Tex. (R. Steven Hicks, owner); owns WJBO(AM)-WFME(FM) and WYNK-AM-FM Baton Rouge, and KLVI(AM)-KYKR(FM) Beaumont, KYKS-FM Lufkin, KMMY-FM Orange/ Beaumont, KNUE-FM Tyler, KKYR-AM-FM Texarkana and KIXS-FM Victoria, all Tex.; is buying KTYL-FM Tyler, Tex. GulfStar is merging with Sonance Communications Inc., which owns KTAW(AM)-KTSR(FM) College Station, KLTN(FM) Harcker Heights, KBRQ(FM) Hillsboro, KILZ-FM Killeen and KKAM(AM)-KFMX-FM and KRLB(FM) Lubbock, all Tex.; is buying KACY (AM)-KSMB(FM) Lafayette, La., and KCHX(FM) Midland, Tex.

**Seller:** KLUB: Tschirhart Broadcasting Inc., San Antonio (Larry Tschirhart, president); no other broadcast interests KAFX: Eagle of Texas Inc., Augusta, Ga.; no other broadcast interests

**Facilities:** KLUB: 106.9 mhz, 6 w, ant. 295 ft.; KAFX: 95.5 mhz, 100 kw, ant. 567 ft.

**Format:** KLUB: adult contemporary; KAFX: CHR

## **KIEZ-FM Poplar Bluff, Mo.**

**Price:** \$780,000

**Buyer:** Zimmer Broadcasting (Jerry Zimmer, president); owns KZIM(AM)-KEZS(FM) Cape Girardeau, KCLR(AM) and KTGR(AM)-KCMQ(FM) Columbia, KWOC(AM)-KKLR(FM) Poplar Bluff, WKBQ-FM Jerseyville, Ill./St. Louis and WKBQ(AM)-WKKX(FM) St. Louis and KSIM(AM) Sikeston, all Mo., and WOOZ(AM) Marion/Carbondale, Ill.

**Seller:** ACI Management Inc., Nashville (Vince King, president); no other broadcast interests

**Facilities:** 95.5 mhz, 100 kw, ant. 860 ft.

**Format:** R 'n' R

**Broker:** Media Services Group Inc.

## **WBUK(FM) Fort Shawnee/Lima, Ohio**

**Price:** \$635,000

**Buyer:** Lima Broadcasting Co., Lima (Les C. Rau, president/10% owner); owns WIMA(AM)-WIMT(FM) Lima  
**Seller:** C.H.H. Corp., Lima (Charles H. Hutchinson, principal); no other broadcast interests

**Facilities:** 107.5 mhz, 3 kw, ant. 328 ft.  
**Format:** Oldies

## **KORB(FM) Bettendorf, Iowa**

**Price:** \$632,898

**Buyer:** Connoisseur Communications Partners LP, Westport, Conn. (Jeffrey D. Warshaw, 4.8% owner); owns WFRL(AM)-WXXQ(FM) Freeport and WROK(AM)-WZOK(FM) Rockford, Ill.; KJOC(AM) Davenport, WXLN(FM) Moline and KBOB(FM) Muscatine, all Iowa; WFDF(AM)-WDZZ(FM) Flint, Mich., and WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM Youngstown, Ohio. Warshaw is selling his 21.7% of KPPC(AM) Pasadena, Calif.

**Seller:** Hope Communications Inc., New York (Hope Babette Tang-Goodwin, president); no other broadcast interests

**Facilities:** 93.5 mhz, 3.3 kw, ant. 300 ft.  
**Format:** Alternative

## **WOCW(FM) Parris Island, S.C.**

**Price:** \$468,000 (includes \$25,000 noncompete agreement)

**Buyer:** Simmons Broadcasting Co., Hilton Head Island, S.C. (David L. Simmons, VP/51% owner); see "Combo" item, above

**Seller:** O.C. Welch Broadcasting Inc., Beaufort, S.C. (O.C. Welch, president); no other broadcast interests

**Facilities:** 92.1 mhz, 3 kw, ant. 284 ft.  
**Format:** Oldies

## **KTAA(FM) Kerman, Calif.**

**Price:** \$336,500

**Buyer:** Hispanic Radio Enterprises Inc., San Antonio (Ruben Flores Jr., president/80% owner); no other broadcast interests

**Seller:** Barnard Broadcasting, Lake Elsinore, Calif. (Richard Barnard, general partner); no other broadcast interests

**Facilities:** 94.3 mhz, 3 kw, ant. 328 ft.  
**Format:** Spanish

## **KYNZ(FM) Lone Grove/Ardmore, Okla.**

**Price:** \$188,000

**Buyer:** Chuckie Broadcasting Co., Ardmore (Lawrence B. Taishoff, chairman/88% owner); owns KVSQ(AM)-KKAJ-FM Ardmore

**Seller:** SSS Communications Inc., Oklahoma City (C. Paul Benton, president/80.2% owner); no other broadcast interests

**Facilities:** 106.7 mhz, 5.5 kw, ant. 335 ft.

# Metropolitan Radio Group

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*from*

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Ragan Henry, President

**Bob Cox**

Vice President

(314) 458-4780

*represented the seller*

  
**Satterfield & Perry, Inc.**  
 Media Brokers Appraisers Consultants

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 Tampa Bay • St. Louis

**Format:** Adult contemporary

**KDSS(FM) Ely, Nev.**

**Price:** \$180,000

**Buyer:** Coates Broadcasting Inc., Las Vegas (co-owners Samantha J. and Patrick D. Coates, president); no other broadcast interests

**Seller:** Stubbs Broadcasting Co. Inc., Ely (Donald S. Stubbs, president)

**Facilities:** 92.7 mhz, 3 kw, ant. 941 ft.

**Format:** C&W

**WEGE(FM) Crossville, Tenn.**

**Price:** \$165,000

**Buyer:** CFMRL Inc., Crossville (Archie Kendrick, president/owner); no other broadcast interests

**Seller:** James P. and Rita Young, Crossville

**Facilities:** 102.5 mhz, 6 kw, ant. 984 ft.

**Format:** Country

**KUVA-FM Uvalde, Tex.**

**Price:** \$55,000

**Buyer:** Border Broadcasters Inc., Laredo, Tex. (W. Jay Harpole, president/owner). Harpole owns KEPS-AM-KINL-FM Eagle Pass, 98.2% of KUOL-AM San Marcos and 62% of KVOU-AM-KYUF-FM Uvalde, all Tex.

**Seller:** Paradise Broadcasting Co. Inc., Dallas (Scott Rose, president/owner); no other broadcast interests

**Facilities:** 102.3 mhz, 3 kw, ant. 280 ft.

**Format:** Spanish

**WAFD(FM) Webster Springs, W.Va.**

**Price:** \$49,500

**Buyer:** J&K Broadcasting Inc., Webster Springs (James A. Hardman, president/53.3% owner)

**Seller:** Cat Radio Inc., Buckhannon, W.Va. (Norris D. Phillips, principal); owns WBUC-AM-FM Buckhannon and WVUC-FM Barrackville, W.Va.

**Facilities:** 100.3 mhz, 1.9 kw, ant. 584 ft.

**Format:** Not on air

**Construction permit for WLMQ(FM) Monterey, Tenn.**

**Price:** \$32,488

**Buyer:** WKXN Inc., Livingston, Tenn. (Millard V. Oakley, president/owner). Oakley owns 80% of WLIV(AM)-WCSD(FM) Livingston and has time brokerage agreement with WBXE(FM) Baxter, Tenn.

**Seller:** Robert W. Gallaher, Quebeck, Tenn.; no other broadcast interests

**Facilities:** 104.7 mhz, 3.4 kw, ant. 430 ft.

**50% of WHLC(FM) Highlands, N.C.**

**Price:** \$1,000 for stock

**Buyer:** Charles B. Cooper, Winter Park, Fla. (before sale 24.5% owner, after sale 75.5% owner; son of seller)

**Seller:** J.W. Cooper, Altamont Springs, Fla. (before sale 51% owner, after sale 0% owner)

**Facilities:** 104.5 mhz

**CP for WLLW(FM) [formerly WECO(FM)] Clyde, N.Y.**

**Price:** \$10

**Buyer:** Auburn Broadcasting Inc., Geneva, N.Y. (George W. Kimble, president). Kimble owns WCGR(AM)-WMHX(FM) Canandaigua, N.Y.; 75% of WNYR-FM Waterloo and WRCD(FM) Honeoye Falls, N.Y.; 50% of WNY (AM) Canton, N.Y., and WNHA(AM) Concord, N.H., and 49% of WNYSTV and WOLF(AM) Syracuse, N.Y.

**Seller:** KIC Radio Ltd., Farmington, N.Y. (Katharine Ingersoll, general partner). Ingersoll, Kimble's sister, is VP/25% owner of Auburn Broadcasting.

**Facilities:** 93.7 mhz, 2.3 kw, ant. 364 ft.

#### RADIO: AM

**WPRA(AM) Mayaguez, P.R.**

**Price:** \$675,000 for stock

**Buyer:** Empresas Bechara Inc., Mayaguez (co-owners of seller Jose A. Bechara Jr., president/25.4% owner; Dennis Bechara, VP/25.4% owner)

**Seller:** Co-owners/brothers Dennis Bechara and Jose A. Bachara Jr., Mayaguez; each owns 11.1% of WKJB-AM-FM Mayaguez

**Facilities:** 990 khz, 1 kw

**Format:** Top 40, Spanish

**KASL(AM) Newcastle, Wyo.**

**Price:** \$130,000

**Buyer:** Carol and Keith Rasmussen, Newcastle

**Seller:** Ann A. Fossoy Holloway and Stephen E. Holloway, Newcastle

**Facilities:** 1240 khz, 1 kw

**Format:** C&W

—Compiled by Elizabeth Rathbun

### Amplification

The broker for the \$1.5 million sale of WMAZ(AM)-WAYS(FM) Macon, Ga., from Gannett Co. Inc. to Ocmulgee Broadcasting Co. ("Changing Hands," March 25) was Media Services Group Inc.

# CLOSED!

KFTY-TV, Santa Rosa, California from KFTY Broadcasting, Inc., to Ackerley Communications Group, Inc., for \$7,800,000.

Elliot B. Evers  
represented the seller.

ELLIOT B. EVERS  
415-391-4877

GEORGE I. OTWELL  
513-769-4477

BRIAN E. COBB  
CHARLES E. GIDDENS  
703-827-2727

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# Changing Hands

The week's tabulation of station sales

Proposed station sales	
THIS WEEK	
TVS	\$8,500,000
Compos	\$110,150,000
FMS	\$16,000,000
AMS	\$0
Total	\$134,650,000
SO FAR IN 1995	
TVS	\$468,425,500
Compos	\$1,764,700,000
FMS	\$258,500,000
AMS	\$38,131,120
Total	\$2,931,845,420
EARN PERIOD IN 1995	
TVS	\$275,800,000
Compos	\$405,570,000
FMS	\$282,570,000
AMS	\$44,100,000
Total	\$2,094,796,000
Source: BROADCASTING & CABLE FCC	

## TV

**KHBS(TV) Fort Smith and satellite KHOG-TV Fayetteville/Fort Smith, Ark.**

**Price:** \$8.5 million (\$3 million cash plus \$3.5 million in assumed cash obligations plus \$2 million non-compete agreement plus preferred and common stock [merger])

**Buyer:** Argyle Television Inc., San Antonio (Bob Marbut, chairman; E. Blake Byrne, president); owns KHVO (TV) Hilo, KITV(TV) Honolulu and KMAU (TV) Wailuku, all Hawaii; WZZM-TV Grant Rapids, Mich.; WAPT(TV) Jackson, Miss.; WGRZ-TV Buffalo, N.Y., and WNAC-TV Providence, R.I.

**Seller:** Sigma Broadcasting Inc., Fort Smith (Robin "Robert" Hernreich, Cynthia Hernreich-Beller, owners); is applying to build TV on ch. 31, Harrison, Ark.

**Facilities:** KHBS: ch. 40, 3,160 kw visual, 316 kw aural, ant. 2,000 ft.; KHOG-TV: ch. 29, 1,400 kw visual, 150 kw aural, ant. 890 ft.

**Affiliations:** Both ABC

**Broker:** Chase Manhattan Bank N.A.

## COMBOS

**WSRF(AM)-WSHE(FM) Fort Lauderdale/Miami, Fla.**

**Price:** \$55.7 million (\$45.7 million cash, \$10 million stock)

**Buyer:** Paxson Communications Corp., West Palm Beach, Fla. (Low-

ell W. "Bud" Paxson, chairman/owner); owns WFTL(AM) Fort Lauderdale, WINZ(AM)-WLVE-FM and WZTA(FM) Miami Beach, WPTN(AM)-WGSQ(FM) Cookeville, WJRR(FM) Cocoa Beach, WZNZ(AM), WNZS(AM) and WROO-FM Jacksonville and WPLA(FM) Callahan/Jacksonville, WSJT(FM) Lakeland, WNZE (AM) Largo, WMGF(FM) Mt. Dora, WWNZ (AM) Orlando, WWNZ(AM) Pine Hills, WHNZ(AM) Pinellas Park and WHPT(FM) Sarasota, all Fla.; is buying WHUB-AM-FM Cookeville, Tenn. Note: Paxson has dropped plans to buy WRMA(FM) Fort Lauderdale and WXDJ (FM) Homestead/Miami, Fla., for \$115 million.

**Seller:** T-K Communications Inc., Fort Lauderdale (John Tenaglia, president); no other broadcast interests

**Facilities:** AM: 1580 khz, 10 kw day, 5 kw night; FM: 103.5 mhz, 100 kw, ant. 1,007 ft.

**Formats:** Both heritage rock

**WHTT-AM-FM and WSJZ(FM) (formerly WBUF) Buffalo, N.Y.**

**Price:** \$32 million (\$19.5 million for WHTT-AM-FM; \$12.5 million for WSJZ)

**Buyer:** ■ WHTT-AM-FM: Mercury Radio Communications, Buffalo (Charles W. Banta, president); owns WGRF-FM and WEDG-FM Buffalo and WWDB-FM Philadelphia ■ WSJZ-FM: American Radio Systems Corp., Boston (Steven B. Dodge, chairman/CEO); owns WYRK-FM, WJYE-FM and WECK-AM Buffalo; WZMX(FM), WRCH-FM and WNEZ-AM, Hartford, Conn.; WIRK-FM, WKGR-FM and WBZT(AM) West Palm Beach, Fla.; WQSR-FM and WBMD(AM) Baltimore; WRKO(AM)-WBMX(FM), WEEI (AM) and WEGQ-FM Boston; WCMF-FM and WRMM-AM-FM Rochester, N.Y., and WMMX-FM, WTUE-FM and WONE(AM) Dayton, Ohio; is buying KSTE(AM) Rancho Cordova, KMJ(AM)-KSKS(FM) and KKDJ(FM) Fresno and KCTC(AM)-KYM(AM) Sacramento, all Calif.; WTIC-AM-FM Hartford; WQRS-FM Detroit; KFAB(AM)-KGOR(FM) Omaha;

KXNO(AM) North Las Vegas-KLUC-FM Las Vegas; WHAM(AM)-WVOR (FM), WPXY-FM and WHTK(AM) Rochester; KDBX(FM) Banks/Portland and KBBT(AM)-KUFO(FM) Portland, Ore., and WFLN-FM Philadelphia; has option to buy WBLK-FM Buffalo, and KKMJ-FM/KJCE(AM) Austin and KPTY(FM) Luling/Austin, Tex.

**Seller:** Evergreen Media Corp., Irving, Tex. (Scott K. Ginsburg, chairman/CEO); owns KKB(AM) Los Angeles and KIOI(FM) and KMEL(FM) San Francisco; WCVG(AM) Miami; WMVP (AM)-WLUP-FM, WNUA-FM, WRCX(FM), WVAZ(FM) and WEJM-AM-FM, all Chicago; WJMN(FM), WXKS-AM-FM and WJMN-FM Boston and WXKS-AM-FM Medford/Boston; WKQI(FM), WNIC(FM) and WDOZ (AM), all Detroit; WYNY(FM) New York; WRFX(AM)-WRFX-FM, WEDJ-FM, WPEG (FM) and WBAV-AM-FM Charlotte, N.C.; WYXR-FM and WJZ-FM Philadelphia; KTRH(AM)-KLOL(FM) Houston and KSKY (AM) Dallas, and WTOP(AM)-WASH(FM) Washington; is buying WKLB-FM Framingham, Mass./Boston and WDFN (AM)-WWWW-FM Detroit

**Facilities:** WHTT(AM): 1120 khz, 1 kw day; WHTT-FM: 104.1 mhz., 50,000 kw, ant. 390 ft.; WSJZ: 92.9 mhz, 91 kw, ant. 581 ft.

**Formats:** WHTT-AM-FM: oldies; WSJZ: adult contemporary

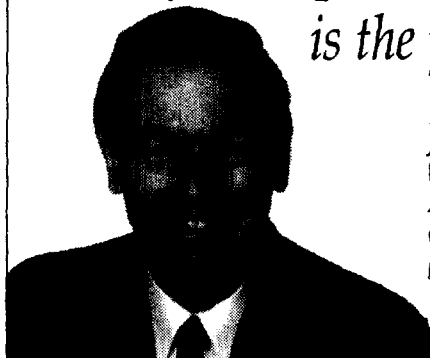
**Broker:** Star Media Group Inc.

**Formation of general partnership (Point Madison GP, Montauk, N.Y.) combining WMAD-AM-FM Sun Prairie, WIBA-AM-FM Madison and WTSO(AM)-WZEE(FM) Madison and WMLI-FM (formerly WMXF) Sauk City/Madison, Wis.**

**Value:** \$17.4 million (each partner contributes \$400,000; Point Communications LP receives \$3.5 million; partnership incurs \$13.5 million of debt)

**Owner, WMAD-AM-FM and WIBA-AM-FM:** Point Communications, Montauk

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(Richard P. Verne, owner); is 0.5% GP of company that owns WLDJ(FM) Appomattox, WVLK(AM)-WJXX(FM) Lynchburg, WRDQ(FM) Roanoke and WJSS(FM) Vinton, all Va., and company buying WBMO(AM)-WIXV(FM) Savannah, Ga.

**Owner, WTSO-WZEE and WMLI-FM:** Midcontinent Broadcasting Co., Minneapolis (Joseph H. Floyd, president); owns WGGY(AM) St. Paul, and KELO-AM-FM Sioux Falls, S.D.

**Facilities:** WMAD(AM): 1190 khz, 1 kw; WMAD-FM: 92.1 mhz, 1.75 kw, ant. 400 ft.; WIBA(AM): 1310 khz, 5 kw; WIBA-FM: 101.5 mhz, 50 kw, ant. 450 ft.; WTSO: 1070 khz, 10 kw day, 5 kw night; WZEE: 104.1 mhz, 9.4 kw, ant. 1,119 ft.; WMLI-FM: 96.3 mhz, 5.1 kw, ant. 672 ft.

**Formats:** WMAD(AM): nostalgia; WMAD-FM: alternative rock; WIBA(AM): adult contemporary, news/talk; WIBA-FM: AOR, classic rock; WTSO: news/talk; WZEE: adult contemporary, CHR; WMLI-FM: '70s hits

## KVOX-AM-FM Moorhead, Minn.

**Price:** \$3.3 million

**Buyer:** Mid-States Development Inc., Fergus Falls, Minn. (Lauris Molbert, president); owns KFGO-AM-FM Fargo, N.D.

**Seller:** KVOX Inc., Appleton, Wis. (David L. Nelson, president); owns 76% of KFJB(AM)-KXIA(FM) Marshalltown, Iowa; 65% of WAYY(AM) Chippewa Falls and WAXX(FM) Eau Claire, Wis., and 50% of KIRX(AM), KRXL(FM) and KTUF(FM) Kirksville, Mo.

**Facilities:** AM: 1280 khz, 5 kw day, 1 kw night; FM: 99.9 mhz, 100 kw, ant. 444 ft.

**Formats:** AM: MOR; FM: country

## KMWX(AM)-KFFM(FM) Yakima, Wash.

**Price:** \$1.75 million plus assumption of debt

**Buyer:** T&J Broadcasting Inc., Orono, Minn. (Thomas E. Ingstad, president/owner); owns KLTA(FM) Breckenridge, Minn.; KPFX(FM) Fargo, N.D., and KIT(AM)-KATS(FM) Yakima and KXXS(FM) Toppenish, Wash. Ingstad also owns KKIC(AM)-KKRQ(FM) Iowa City; KIMM(AM), KFXS(FM) and KOUT-FM Rapid City and KSOO(AM)-KMXC-FM Sioux Falls, S.D., and 75% of KPXR(FM) and KEAG(FM) Anchorage; is selling KHAR(AM)-KBRJ(FM) Anchorage and WDAY-FM Fargo. Ingstad's brothers, Robert E. and James D., own James River Broadcasting Co. and Ingstad Broadcasting Inc., respectively.

**Seller:** Northwest Broadcasting Co., Yakima (Michael M. Mercy, president); no other broadcast interests

**Facilities:** AM: 1460 khz, 5 kw; FM: 107.3 mhz, 100 kw, ant. 1,500 ft.

**Formats:** AM: oldies; FM: CHR

## RADIO: FM

### WIOB-FM Mayaguez, WIOC-FM Ponce and WIOA-FM San Juan, all P.R.

**Price:** \$12 million

**Buyer:** Primedia Broadcast Group, San Juan (Rafael Oller, president/part-owner; broker Randall E. Jeffery also is part-owner); owns WZNT-FM and WLDI-FM San Juan and WOYE-FM and WRPC-FM Mayaguez; has option to buy WOQI-FM Ponce

**Seller:** Cadena Estereotempo, San Juan (Alfred R. De Arellano, president/CEO); no other broadcast interests

**Facilities:** WIOB-FM: 97.5 mhz, 25 kw, ant. 990 ft.; WIOC-FM: 105.1 mhz, 9 kw, ant. -150 ft.; WIOA-FM: 99.9 mhz, 30 kw, ant. 977 ft.

**Format:** WIOB-FM, WIOC-FM: ballads; WIOA-FM: adult contemporary

**Broker:** Media Venture Partners

### WJDX(FM) Jackson, Miss.

**Price:** \$3 million

**Buyer:** SFX Broadcasting Inc., Austin, Tex. (Robert F.X. Sillerman, executive chairman/53.2% owner; R. Steven Hicks, president/9.2% owner)

(SFX has had joint sales agreement with, and option to buy, station since Dec. 15, 1993) owns KMKX(FM) and KYXY(FM) San Diego; WJDS-AM-WMSI-FM and WKTF-FM Jackson, Miss.; WTDR-FM Statesville/Charlotte and WLYT(FM) (formerly WEZC) Hickory, both Charlotte, N.C.; WMYI-FM Hendersonville/Greenville, WGVF-AM Greenville, WSSL-FM Gray Court/Greenville, all Spartanburg, S.C.; WSIX-FM Nashville and WRVW(FM) Lebanon/Nashville, and KODA(FM) Houston, KTCK(AM) and KRLD(AM) Dallas and Texas State Networks; has option to buy WHSL(FM) (formerly WFXF) High Point/Greensboro, N.C. Hicks is 98.5% owner of GulfStar Communications Inc.; interest to be taken over by his brother, William R. Hicks. ■ SFX is buying Multi-Market Radio Inc., which owns WPLR(FM) New Haven, Conn.; WGNE-FM Titusville/Daytona Beach, Fla.; WAEG(FM) Evans and WAEJ(FM) Waynesboro, both Augusta, Ga.; WHMP-AM-FM and WPXX-FM Northampton, all Springfield, Mass.; WMJY(FM) and WKNN-FM Pascagoula, both Biloxi, and WZRX(AM) and WSTZ-FM, both Vicksburg/Jackson, Miss.; WTRG(FM) Rocky Mount and WRDU(FM) Wilson, both Raleigh, N.C.; WYAK-FM Surfside

Beach/Myrtle Beach, S.C., and KNUZ(AM)-KQUE-FM Houston; is buying WKSS(FM) Hartford, Conn.; has LMA with WVCO(FM) Myrtle Beach, S.C.; has joint sales agreements with WYBC-FM New Haven, Conn., WCHZ(FM) Augusta, Ga., WYSR(FM) Albany, N.Y., WMFR(AM)-WMAG(FM) High Point and WTCK(AM) (formerly wwbb), all Greensboro, N.C., and WROQ(FM) Anderson/Spartanburg.

■ SFX also is buying Prism Radio Partners, which owns KCEE(AM)-KWFM(FM) and KNST(AM)-KRQQ(FM) Tucson, Ariz.; WOKV(AM)-WKQL(FM), WIVY(FM) and WPDQ(AM) Jacksonville, Fla.; KNSS(AM)-KKRD(FM) Wichita and KRZZ-FM Derby/Wichita, Kan.; WWKY(AM)-WVEZ-FM and WTFX(FM) Louisville, Ky., and WZZU(FM) Burlington and WDCG(FM) Durham, both Raleigh, N.C. ■ SFX also is buying Liberty Broadcasting Inc., which owns WPOP(AM), WHCN(FM) and WMRQ(FM) Waterbury, all Hartford, Conn.; WSNE(FM) Taunton, Mass./Providence, R.I.; WGNA-AM-FM and WPYX(FM) Albany and WTRY(AM) Troy/Albany, N.Y.; WGVV(AM) and WGBB(AM), both Freeport, WBAB(FM) Babylon, WHFM(FM) Southampton and WBLI(FM) Patchogue, all Long Island, N.Y.; WHJJ(AM)-WHJY(FM) Providence, R.I.; WMXB(FM) Richmond, Va., and WHFS(FM) Annapolis, Md./Baltimore, WOSI(AM) Frederick, Md., WXTR-FM Waldorf, Md. and WXVR(FM) Braddock Heights, Md., all Washington

**Seller:** Spur Jackson LP, Austin, Tex. (Don R. Kuykendall, president); owns WSLI(AM) Jackson

**Facilities:** 96.3 mhz, 100 kw, ant. 1,450 ft.

**Format:** Adult contemporary

### WIMX(FM) (formerly WYHK) Gibsonburg, Ohio

**Price:** \$1 million

**Buyer:** Fritz Broadcasting Inc., Troy, Mich. (Jock T. Fritz, president/35% owner); owns WSGW(AM) Saginaw and WIOG(FM) Bay City, both Saginaw, Mich.; WRON(FM) Bowling Green and WIOD(AM)-WKKO(FM) Toledo, Ohio; is buying WGER(FM) Saginaw; is general partner in KRPO(FM) Rohnert Park, Calif. Fritz and wife, Marilyn J., are 20% owners of WKYG(AM)-WXXK(FM) Parkersburg, W.Va.

**Seller:** WRED Inc., Woodville, Ohio (Buddy Carr, principal); no other broadcast interests

**Facilities:** 95.7 mhz, 3.5 kw, ant. 433 ft.

**Format:** Country

—Compiled by Elizabeth A. Rathbun

# OmniAmerica shutters in Cleveland

*Company couldn't refuse swap deal with Nationwide, chairman Carl Hirsch says*

## Changing Hands

By Elizabeth A. Rathbun

**C**leveland-based OmniAmerica Group is ridding itself of its hometown stations and considering its future as a radio-station owner.

In two separate deals last week, OmniAmerica swapped its WMJI(FM) and WMMS(FM) Cleveland for WOMX-FM Orlando, Fla., and sold WHK(AM) Cleveland (see "Changing Hands," page 39). Together, the deals (subject to FCC approval) are said to be worth \$100 million. OmniAmerica already owns WXXL-FM Orlando and is buying WJHM-FM Daytona Beach/Orlando ("Changing Hands," Feb. 26), giving it three FMs in Arbitron's 24th-largest market. The remainder of the company's holdings also are in Florida: WAPE-FM and WFYV-FM Jacksonville and WEAT-AM-FM and WOLL-FM West Palm Beach.

But rather than consolidate in Florida, OmniAmerica Chairman Carl E. Hirsch is considering selling his Florida stations to a top 10 radio group owner and going into semiretirement at age 49, a knowledgeable source says. "This is the big one," the source says of the swap. "The company is now flexible."

Hirsch says he will buy more stations in Orlando and that he has signed letters of intent for unnamed stations elsewhere in the state. "Don't rule out" stations elsewhere in the country, Hirsch adds. But he also says he will consider merger offers.

Closing shop in Cleveland, where he was born, was a bittersweet decision, Hirsch says. "My mother's upset. [But] it's business. You have to have regional clusters, and most of our assets are in Florida right now."

Hirsch says he got a deal he couldn't refuse from WOMX-FM owner Nationwide Communications Inc. His two FMs in Cleveland were valued at \$100 million, for which Nationwide not only turned over WOMX-FM (valued at \$50 million), but kicked in another \$43.5 million. OmniAmerica was left with WHK, for which it quickly found a buyer: Salem Communications Corp., which is acquiring the station for \$6.5 million.

The deals have rid OmniAmerica of



*Carl Hirsch's future may lie in Florida, but is he headed for semiretirement or a bigger radio group?*

its debt, Hirsch says. "I don't know what to do," he jokes. "We've got a lot of room for leverage."

"He gets to do whatever he wants," the source says, adding, "If you're debt-free, you're pretty attractive to a public company [to be taken over]."

Nationwide already owns WGAR-FM Cleveland, giving it three FMs in the market. Broker Paul T. Leonard of Star Media Group Inc. says that the swap creates the first three-FM-station clusters in both Cleveland and Orlando.

Before selling in Cleveland, Hirsch tried—unsuccessfully—to add to his holdings there. "It's been difficult at best," he says. So he cast his sights south, where, he says, Orlando is booming like Los Angeles did in the 1960s and '70s.

Hirsch also talked with Infinity Broadcasting Corp. about taking WHOO(AM)-WHTQ(FM) and WMMO(FM) Orlando off its hands, but there's no agreement, he says. (Those stations also have been linked—incorrectly, a Paxson Communications Corp. official says—with Paxson.)

OmniAmerica eventually may move its headquarters to its corporate office in West Palm Beach, Hirsch says. Paxson also is headquartered there. The companies have "explored certain things," Hirsch says. At one time, he thought he was going to buy Paxson's radio group. "It makes sense" the deep-

er Paxson gets into his Infomall TV Network, Hirsch says.

### Secret exits California with ARS's help

Also last week, American Radio Systems Corp. ballooned its station ownership to 53 by buying an AM-FM combo in Sacramento, Calif., from Secret Communications LP. The price was not disclosed.

ARS already is buying KCTC(AM)-KYM(AM) and KSTE(AM) Sacramento ("Changing Hands," April 1). This deal would give it two FMs and three AMs in the city.

The combo deal will "fortify our position in the Sacramento market, which we [think] has great potential for growth in the coming years," says ARS Chairman/CEO Steve Dodge.

The deal also gets Cincinnati-based Secret completely out of California.

It was a "strategic deal from the 'buy' side [and] a premium deal from the 'sell' side," says broker Dick Blackburn of Blackburn & Co. Of ARS, he says, "They want to be the dominant [radio-station owner] in any market they can get in."

Secret, meanwhile, has eased out of several markets besides Sacramento, including Denver (BROADCASTING & CABLE, March 18), Blackburn says. One or two stations per market is just not enough in these deregulated days, he adds: "They're just trying to figure out, 'Where do we fit the best?'" Secret officials, along with other group owners, have concluded, "We can't buy everywhere, unlike about five [other] people [who can]," Blackburn says.

### Pro-Jo goes public

TV group owner Providence Journal Co. last Monday said it will make an initial public offering of \$120 million worth of Class A common stock. The proceeds will be used toward debt.

All the shares are being sold by the company, although \$114 million will be underwritten and \$6 million will be offered simultaneously to eligible employees. The managers of the underwritten offering are Merrill Lynch, Pierce, Fenner & Smith Inc.; Bear, Stearns & Co., and Donaldson, Lufkin & Jenrette Securities Corp.

Pro-Jo owns KHBC-TV Hilo, KHNL(TV)

## Broadcasting

Honolulu and KOGG(TV) Wailuku, all Hawaii; KTVB(TV) Boise, Idaho; KGW-TV Portland, Ore., and KING-TV Seattle and KREM-TV Spokane, Wash.

### First-quarter flurry

Broadcasters saw budget increases in the first quarter of this year, the first to be accompanied by deregulation. There were some losses, however. Here are five companies' first-quarter results, released last week, compared with the same period in 1995:

■ **Citicasters Inc.:** Revenue was up 7.6%, from \$29 million to \$31.2 million. Operating income (also called operating profit and defined as the difference between a business's revenue and related costs and expenses) fell 9.3%, from \$4.7 million to \$4.3 million. Citicasters also reports a net loss of \$570,000, compared with a gain of \$1.3 million in 1996. The company blames the decreases on depreciation and amortization associated with the purchase of new radio stations and on \$1.5 million in expenses associated with its merger into Jacor Communications Inc.

■ **Jacor Communications Inc.:** Operating income rocketed 118.2%, from

\$1.1 million to \$2.4 million. Revenue was up 25.4%, from \$24 million to \$30.1 million. It has been a busy year for Jacor, with its February purchases of Citicasters and Noble Broadcast Group Inc. Those two deals cost \$926 million and boosted Jacor by two TV stations, 21 FMs and 10 AMs.

■ **EZ Communications Inc.:** This fast-growing company reports revenue up 15.8%, from \$18.7 million to \$22.2 million. Operating income rose 17.6%, from \$1.7 million to \$2 million. However, EZ suffered a net loss of \$1.4 million, compared with a net loss of \$593,000 in 1995. The loss was due to increased depreciation and amortization and interest expenses from recent station purchases, EZ says. President Alan Box credits deregulation for the growth that has allowed EZ to pursue "realignments as part of our market expansion." Deregulation also is allowing EZ to dominate the St. Louis market and grow to four FMs and two AMs in Seattle (BROADCASTING & CABLE, April 15). Box expects further improvements as EZ settles more deeply into these markets.

■ **Lee Enterprises Inc.:** This newspaper-TV group enjoyed a revenue

increase of 17.7%, from \$98.6 million to \$116.1 million. Operating income grew at a slower 5.7%, from \$19.2 million to \$20.3 million. Newspaper revenue rose 15.7%, while broadcasting posted a gain of 25.3%. Nevertheless, net income fell nearly 3%.

### Upgrade for Outlet?

With the recent sale of its stock to NBC, \$60 million worth of Outlet Broadcasting's senior subordinated notes may be upgraded, Moody's Investors Service says.

Last July Outlet was to be acquired by Renaissance Communications in a merger valued at \$360 million. Then in August, NBC stepped in with a \$396 million offer and won the group.

"In its review of Outlet's ratings," Moody's says, "any upgrade will depend upon the quality and strength of the support from NBC and/or [NBC parent] General Electric Co."

Outlet owns NBC affiliates WNCN-TV Goldsboro/Raleigh/Durham, N.C.; WCHM-TV Columbus, Ohio, and WJAR-TV Providence, R.I. It has an LMA with independent WWAT-TV Chillicothe, Ohio. ■



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Edwards & Angell served as legal counsel to River City's lead investor, **BOSTON VENTURES**, in this transaction.

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## COMBOS

**KMZQ-FM Henderson, KFBI(FM) Pahrump, KVEG(AM) North Las Vegas and KJMJ(FM) Henderson, all Las Vegas, and KMJI(AM)-KSFM(FM) Woodland/Sacramento, Calif.**

**Price:** At least \$38 million (\$30 million for KMZQ-FM, KFBI and KVEG; \$8 million for KJMJ; undisclosed amount for KMJI-KSFM)

**Buyer:** American Radio Systems Corp., Boston (Steven B. Dodge, chairman); is buying KXNO(AM) North Las Vegas-KLUC-FM Las Vegas and KCTC(AM)-KYM(X)FM and KSTE(AM) Rancho Cordova/Sacramento; owns WZMX(FM), WRCH-FM and WNEZ(AM) Hartford, Conn.; WIRK-FM, WKGR-FM and WBZT(AM) West Palm Beach, Fla.; WQSR-FM and WBMD(AM) Baltimore; WRKO(AM)-WBM(X)FM, WEEI(AM) and WEGQ-FM Boston; WYRK-FM, WJYE-FM and WECK(AM) Buffalo, and WCMF-FM and WRMM-AM-FM Rochester, N.Y., and WMMX-FM, WTUE-FM and WONE(AM) Dayton, Ohio; also is buying KMJ(AM)-KSKS(FM) and KKDJ(FM) Fresno, Calif.; WTIC-AM-FM Hartford; WQRS-FM Detroit; KFAB(AM)-KGOR(FM) Omaha; WSJZ-FM (formerly WBUF(FM)) Buffalo, and WHAM(AM)-WVOR-FM, WPXY-FM and WHTK(AM) Rochester, N.Y.; KDBX(FM) Banks/Portland and KBBT(AM)-KUFO(FM) Portland, Ore., and WFLN-FM Philadelphia; has option to buy WBLK-FM Buffalo and KKMJ(FM)-KJCE(AM) Austin and KPTY(FM) Luling/Austin, Tex.

**Sellers:** ■ KMZQ-FM, KFBI, KVEG: Crescent Communications LP, Winston-Salem, N.C. (Allen Shaw, president/CEO/owner); owns KSOL(FM) and KYLD(FM) San Mateo/San Francisco and KYLZ(FM) Santa Cruz, Calif.; is buying KVEG(AM) North Las Vegas; is selling KRZY(AM)-KRST(FM) Albuquerque and KOLT(FM) Santa Fe, N.M. ■ KJMJ: Parker Communications, San Francisco (John D. Parker, chairman); no other broadcast interests. ■ KMJI-KSFM: Secret Communications LP, Cincinnati (Frank E. Wood, president/limited partner; Broadcast Alchemy LP and Booth Broadcasting Inc., general partners); owns KALC(FM) and KIMN(FM) Denver; WNDE(AM)-WRZX(FM) AND WFBQ(FM) Indianapolis; WJLB(FM) AND WMXD(FM) Detroit; WWNK-FM CINCINNATI and WWWE(AM)-WLTF(FM) Cleveland, and WDVE(FM) and WDXD-FM Pittsburgh; is buying WWKS(FM) Beaver Falls, Pa., and KTBZ-FM (formerly KRQT) Lake Jackson/Houston, Tex.

## Changing Hands

The week's tabulation  
of station sales

THIS WEEK	
TVs	\$0
Compos	\$45,450,000
FMs	\$96,735,000
AMS	\$6,450,000
Total	\$151,135,000
SAME PERIOD IN 1995:	
TVs	\$468,425,510
Compos	\$1,312,174,734
FMs	\$642,299,046
AMS	\$45,081,129
Total	\$2,987,980,419
SAME PERIOD IN 1995:	
TVs	\$1,275,362,000
Compos	\$647,509,800
FMs	\$285,026,221
AMS	\$47,850,500
Total	\$2,255,748,521
Source: BROADCASTING & CABLE	

**Facilities:** KMZQ-FM: 100.5 mhz, 100 kw, ant. 1,105 ft.; KFBI: 107.5 mhz, 24.5 kw, ant. 3,715 ft.; KVEG: 840 khz, 50 kw day, 25 kw night; KJMJ: 94.1 mhz, 100 kw, ant. 1,210 ft.; KMJI: 1380 khz, 5 kw; KSFM: 102.5 mhz, 50 kw, ant. 500 ft.

**Formats:** KMZQ-FM: adult contemporary; KFBI: classic rock; KVEG: talk, sports; KJMJ: rhythm-based adult contemporary; KMJI: sports; KSFM: contemporary

**Broker:** Media Venture Partners (Vegas stations); Blackburn & Co. (Sacramento stations)

**KNRQ(AM) Springfield, KNRQ-FM Creswell and KZEL-FM, all Eugene, Ore.**

**Price:** \$5 million

**Buyer:** McDonald Investment Co. (William McDonald, owner), owns WHYY-AM-FM and WFX-FM Montgomery, Ala.; with Bengal Communications, Fort Washington, Pa. (Joseph D. Schwartz, president), is buying KDZZ(AM)-KTEG(FM) and KHTZ(FM) Albuquerque, N.M.

**Seller:** Noura Pappas, Fresno, Calif. (trustee, Mike J. Pappas Family Trust); no other broadcast interests

**Facilities:** KNRQ(AM): 1320 khz, 1 kw day, 40 w night; KNRQ-FM: 95.3 mhz, .6 kw, ant. 1,207 ft.; KZEL-FM: 96.1 mhz, 100 kw, ant. 1,093 ft.

**Formats:** KNRQ(AM), KNRQ-FM: AOR; KZEL-FM: classic rock

**Broker:** Kalil & Co.

**70% of KSEO(AM)-KLBC(FM) Durant, Okla.**

**Price:** \$800,000 + stock

**Buyer:** Bill Landtroop, Calera, Okla.; no other broadcast interests

**Seller:** Sue Landtroop (68% owner before sale, 0% owner after), Steve Landtroop (2% owner before sale, 20% owner after), Durant; no other broadcast interests

**Facilities:** AM: 750 khz, 250 w day; FM: 107.1 mhz, 6 kw, ant. 365 ft.

**Formats:** AM: adult contemporary, gold; FM: country

**WDMG-AM-FM Douglas, Ga.**

**Price:** \$600,000 cash

**Buyer:** Jumbo Inc., Ponte Vedra, Fla. (Raymond Firment, president); no other broadcast interests

**Seller:** Timm Enterprises, Tallahassee, Fla. (Bruce B. Timm, president); Timm owns WSGL(FM) Naples and WANM(AM)-WGLF(FM) Tallahassee, Fla.; is selling WOZN-FM Key West, Fla.

**Facilities:** AM: 860 khz, 5 kw; FM: 99.5 mhz, 100 kw, ant. 200 ft.

**Formats:** AM: adult contemporary; FM: country, MOR

**Broker:** Media Services Group Inc.

**WOBR-AM-FM Wanchese, N.C.**

**Price:** \$600,000

**Buyer:** East Carolina Radio Inc., Edenton, N.C. (Lawrence F. Loesch, president/50% owner); is buying WRSF(FM) Columbia, S.C.

**Seller:** William T. and Peggy W. Smith, Columbia

**Facilities:** AM: 1530 khz, 1 kw D, DA; FM: 95.3 mhz, 25 kw, ant. 324 ft.

**Formats:** AM: religious; FM: adult contemporary

**KORV(AM)-KEWE(FM) Oroville, Calif.**

**Price:** \$450,000 for stock

**Buyer:** Z Spanish Network, Cameron Park, Calif. (Amador S. Bustos, president/72.15% joint owner with wife/secretary, Rosalie L.; Douglas Broadcasting Inc., 15.1% owner); owns KZLZ(FM) Kearny and KZNO(FM) Nogales, Ariz.; KZSF(FM) Alameda, KHOT(AM)-KZFO(FM) Madera, KZSA(FM) Placerville and KZWC(FM) Walnut Creek, all Calif.; is buying KSUV-FM McFarland, KZBA(FM) Shafter and KZSJ(AM) San Martin, Calif., and WABT(FM) Dundee, Ill., and WWJY(FM) Crown Point, Ind./both Chicago; has LMA/option to purchase with KZMS(FM) Patterson, all Calif.; operates La Zeta radio network.

Amador Bustos has applied to build FM at Longmont, Colo., and owns 20% of company that has applied

# CLOSED!

WNGM-TV, Athens, Georgia, from NGM Television Partners, Ltd., R.A. Birgle, General Partner, Tomlin & Company, Inc., Advisor, to Whitehead Media, Inc., Eddie Whitehead, President, for \$10,000,000.

Brian E. Cobb  
Broker

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RANDALL E. JEFFERY, JR.  
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## Broadcasting

### Big deals

to build FM at Sacramento, Calif.

**Seller:** Vernon and Alice Uecker, Oroville, Calif. (co-trustees, Uecker Family Trust)

**Facilities:** AM: 1340 khz, 1 kw; FM: 97.7 mhz, 6 kw, ant. 160 ft.

**Formats:** AM: talk, religion; FM: big band, beautiful music, jazz

### RADIO: FM

**Swap of WOMX-FM Orlando, Fla., plus \$43.5 million for WMJI(FM) and WMMS(FM) Cleveland**

**Value:** \$93.5 million (includes \$1.5 million consulting agreement)

**Swapper of WOMX-FM:** Nationwide Communications Inc., Columbus, Ohio (Steve Berger, president); owns KVRV(FM) Mesa/Phoenix, Ariz.; WPOC(FM) Baltimore; KXNO(AM) North Las Vegas-KLUC-FM Las Vegas; WGAR-FM Cleveland; WCOL-AM-FM and WNCI(FM) Columbus, Ohio; KDMX(FM) Dallas and KHM(FM) Houston, and KISW(FM) Seattle; is buying KFSD-FM San Diego and KSGS(AM) (formerly KJJO[AM])-KMJZ-FM St. Louis Park/Minneapolis/St. Paul; is selling KXNO(AM) North Las Vegas-KLUC-FM Las Vegas

**Swapper of WMJI, WMMS:** OmniAmerica Group, Cleveland (Carl E. Hirsch, chairman); owns WXXL-FM Orlando, WAPE-FM and WFYV-FM Jacksonville and WEAT-AM-FM and WOLL-FM West Palm Beach, all Fla.; is buying WJHM-FM Daytona Beach/Orlando; is selling WHK(AM) Cleveland (see item, below)

**Facilities:** WOMX-FM: 105.1 mhz, 95 kw, ant. 1,309 ft.; WMJI: 105.7 mhz, 27 kw, ant. 900 ft.; WMMS: 100.7 mhz, 34 kw, ant. 600 ft.

**Formats:** WOMX-FM: adult contempo-

rary; WMJI: oldies; WMMS: AOR  
**Brokers:** Star Media Group Inc. (Omni-America); Crisler Co. (Nationwide)

**KTOZ-FM Marshfield, Mo.**

**Price:** \$1.8 million

**Buyer:** KOSP LP, Springfield, Mo. (MW Springmo Inc., general partner [GP], of which William R. Walker is secretary/47.6% owner). Walker owns 53.3% of company that owns WTDY(AM)-WMGN(FM) Madison and is limited partner (LP) of owner of WJJO-FM Watertown, Wis.; 49.9% of WOSH(AM)-WVBO(FM) Oshkosh and WFDL(FM) Lomira and 21% of WIZM(AM)-WIZM-FM La Crosse, Wis.; 39.9% owner of WSJM(AM)-WIRX(FM) St. Joseph, Mich., and company that is buying WYTZ(FM) Bridgman, WCSY(AM)-WCSY-FM South Haven and WZTY(FM) Hartford, all Mich., and has applied for CP for new FM at Benton Harbor, Mich.; 22.5% of WMAY(AM)-WNNS(FM) Springfield and WQKZ(FM) Taylorville, Ill.; 7.7% of WJMC(AM)-WJMC(FM) Rice Lake, Wis.; 6.6% of WCFX(FM) Clare, and 4% of WCHT(AM)-WGLO(FM) Escanaba, Mich. Walker also is limited partner of owner of WIXC(FM) Essexville, Mich., and company that has applied for new FM in Frankenmuth, Mich.; 47.6% owner of company that is GP of KOSP(FM) Willard, Mo.; 47.6% owner of company that is GP and 72.5% owner of company that is LP of applicant for new FM at Brookline, Mo.; 23.4% owner of GP of company that owns WIXC(FM) Essexville and has applied for new FM in Frankenmuth, Mich.; 13.85% owner of GP of WEAQ(AM)-WIAL(FM) Eau Claire and WECL-FM Elk Mound, Wis., and 12.5% owner of company that is GP of owner of WJJO-FM Watertown.

**Seller:** GMR MO Inc., Whitefish, Mont. (Frank Copsidas Jr., owner); owns KZTO(AM) Ottawa, Kan.; has LMA with KHTO-FM Mount Vernon Mo. Copsidas owns CP for new FM in Columbia Falls, Mont., and 90% of WCHZ(FM) Harlem, Ga.

**Facilities:** 104.7 mhz, 3 kw, ant. 299 ft.

**Format:** Alternative

**KGOE-FM Eureka, Calif.**

**Price:** \$875,000

**Buyer:** KGOE Inc., Lakeport, Calif. (William N. Groody, president). Groody owns 51% of KXBX(AM)-(FM) Lakeport, KQPM(FM) Ukiah and KRED(FM)-KTMA(AM) Eureka, all Calif.

**Seller:** Southwestern Pacific Broadcasting Corp., Naples, Fla. (Thomas J. Crane, president/owner/10%



owner of buyer); owns KLZK(FM) Brownfield, Tex.  
**Facilities:** 105.5 mhz, 28 kw, ant. 1,588 ft.  
**Format:** News/talk

**KIOX-FM El Campo/Bay City, Tex.**  
**Price:** \$800,000 (includes \$150,000 cash)  
**Buyer:** Guajillo Investments LLC, Baton Rouge (Steven M. Kirk, president/50% owner); no other broadcast interests  
**Seller:** Landrum Enterprises Inc., Houston (Jake Landrum, president); no other broadcast interests  
**Facilities:** 96.9 mhz, 100 kw, ant. 980 ft.  
**Format:** Hot country

**Construction permit for KJZY(FM) Sebastopol, Calif.**  
**Price:** \$725,000  
**Buyer:** Redwood Empire Stereocasters, Santa Rosa, Calif. (Gordon D. Zlot, president/99% owner); owns KZST(FM) Santa Rosa  
**Seller:** Sebastopol Radio Corp., Sebastopol (John A. Carollo, principal); no other broadcast interests  
**Facilities:** 93.7 mhz, 530 w, ant. 781 ft.

**KTWS-FM Bend and KTWI-FM Warm**

**Springs, Ore.**  
**Price:** \$700,000  
**Buyer:** High Desert Communications, Eugene, Ore. (Jonathan Mann, president); owns KRCO(AM)-KJJK(FM) Prineville, Ore.  
**Seller:** Confederation Tribes of Warm Springs Reservation of Oregon, Warm Springs (Bruce Brunoe Sr., chairman); owns KWSO-FM Warm Springs  
**Facilities:** KTWS-FM: 98.3 mhz, 7 kw, ant. 706 ft.; KTWI-FM: 96.5 mhz, 100 kw, ant. 1,092 ft.  
**Formats:** KTWS-FM: adult contemporary; KTWI-FM: soft adult contemporary  
**Broker:** Exline Co.

**KTEL-FM Walla Walla, Wash.**  
**Price:** \$335,000  
**Buyer:** KMEX Inc., Prescott, Wash. (Ralph and Cheryl Broetje, co-owners); owns KGDC(AM) Walla Walla and KZHR(FM) Dayton, Wash.  
**Seller:** ComCast Media Services Inc., Milton-Freewater, Ore. (Dennis Widmer, president); no other broadcast interests  
**Facilities:** 93.3 mhz, 42 kw, ant. 1,378 ft.  
**Format:** Adult contemporary, country

**RADIO: AM**

**WHK(AM) Cleveland**  
**Price:** \$6.5 million  
**Buyer:** Salem Communications Corp., Camarillo, Calif. (Edward G. Atsinger III, president/50% owner); owns KFIA(AM) Carmichael, KGER(AM) Long Beach, KDFR(FM) Oxnard, KPRZ(AM) Poway/San Marcos, KAVC(FM) Rosamond and KKLA(AM) San Bernardino, all Calif.; KRKS(AM) Denver-KRKS(FM) Boulder, Colo.; WYLL(FM) Des Plaines, Ill.; WEZE(AM) Boston; WWDJ(AM) Hackensack, N.J.; WMCA(AM) New York; WTJY(FM) Johnstown and WRFD(AM) Worthington/Columbus, Ohio; KPDQ-AM-FM Portland; WFIL(AM) and WZZD(AM) Philadelphia; WPIT(AM)-WORD(FM) Pittsburgh; KKHT(FM) Conroe, KENR(AM) Houston and KSLR(AM) San Antonio, all Tex.; is selling KDBX(FM) Banks/Portland, Ore.  
**Seller:** OmniAmerica Group (see FM item, above)  
**Facilities:** 1420 khz, 5 kw  
**Format:** Sports, talk  
**Broker:** Gary Stevens & Co.

**WTNC(AM) Thomasville, N.C.**  
**Price:** \$450,000  
**Buyer:** Willis Broadcasting Corp., Norfolk, Va. (L.E. Willis Sr., president/owner); owns KLRG(AM) North Little Rock and KMZX(FM) Lonoke, Ark.; WTJH(AM) East Point, Ga.; WWCA(AM) Gary, Ind./East Chicago; WESL(AM) East St. Louis; WDDT(AM) Greenville and WJXN(AM) Jackson, Miss.; WURB(FM)-WBTE(AM) Windsor and WPOL(AM) Winston-Salem, N.C.; WKSO(FM) Orangeburg and WKWQ(FM) Batesburg, S.C.; KDFT(AM) DeSoto, Tex., and WPCE(AM) Portsmouth, Va. L.E. Willis owns WAYE(AM) Birmingham, Ala.; KFTH(FM) Marion, Ark.; WPZZ(FM) Franklin, Ind.; WBOK(AM) New Orleans; WJNS(FM) Yazoo City and WJXN(FM) Utica, Miss.; WGSP(AM) Charlotte, WSRC(AM) Durham, WBXB(FM) Edenton and WMYK(FM) Moyock, all N.C.; WURD(AM) Philadelphia, and WXSS(AM) Memphis  
**Seller:** Radio Crusade Inc., Thomasville, N.C. (Alvin R. Rooks, president); no other broadcast interests  
**Facilities:** 790 khz, 1 kw day, 50 w night  
**Format:** Gospel, inspirational

**PAR BROADCASTING COMPANY**

has acquired

**KCBQ-AM/FM.....San Diego**  
**KFNS-AM/KEZK-FM...St. Louis**  
**KOOL-AM/FM.....Phoenix**

from

**COMPASS RADIO GROUP, INC.**

for

**\$68,000,000**

Plus 102.1 MHz, Oceanside, CA.

The undersigned initiated this transaction and represented Par Broadcasting in the negotiations.



**Kalil & Co., Inc.**

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

—Compiled by Elizabeth A. Rathbun

# Everything you always wanted to know about communications deals, since 1990

*VS&A details acquisitions, mergers, IPOs, joint ventures for public media companies*

By Steve McClellan

**W**ant to review every radio station purchase made by Infinity Broadcasting or cable system acquisitions made by TCI since 1990? Or perhaps you'd forgotten how much Century Communications raised in its April 1993 offering of senior discount notes (\$444 million) or how much Ackerley Communications raised in its October 1993 private placement (\$76.6 million).

If so, New York-based media investment banker Veronis, Suhler & Associates has a publication for you: *Communications Industry Transactions Report*.

The first edition of the report will be available in early June for \$1,395. *Transactions Report* is similar in style and format to two annual publications that VS&A now issues: *Communications Industry Report* and *Communications Industry Forecast*. *Industry Report* focuses on earnings, revenue and other financial data for various industry segments, including broadcasting, cable, filmed entertainment, recorded music, newspapers, magazines, advertising agencies, book publishing and interactive digital media. *Forecast* predicts spending for those segments.

Like VSA's other industry reports, *Transactions Report* tracks figures for publicly traded companies only. It details eight types of transactions: mergers, acquisitions, initial and other public equity offerings, public debt, private placements, redemptions and joint ventures.

The report slices and dices its information in various ways, listing each transaction alphabetically, chronologically and by size. It even includes percentage deals. The report includes completed transactions from 1990 through 1994 and announced transactions (such as the Time Warner/Turner Broadcasting System merger) for 1995.

The cable section separates cable operator transactions from cable network deals. The MSO section, for example, cites the Time Warner acquisition of Cablevision Industries as the largest single MSO transaction (\$2.7 billion) for

## Changing Hands

the period covered. The smallest sale in the same period was for a wireless cable system in Pennsylvania for \$100,000.

The report also offers commentary on why certain trends emerged, noting, for example, that sales of broadcasting properties started to pick up in 1992 after several years of a depressed broadcast advertising climate. Improved earnings for broadcasters in 1993, coupled with declining interest rates, opened up debt- and equity-raising opportunities that were "virtually nonexistent" in the 1990-91 period, the report notes.

On the cable side, the report notes that with cable rate freezes adopted by Congress in late 1992, operators shifted focus from expanding cable holdings to developing new unregulated revenue sources. In 1994 the market

shifted again as operators aggressively sought clustering opportunities to concentrate reach in individual markets and regions.

VS&A Director of Research Chris Russell says the report is targeted to investment bankers, brokers, strategic planners, consultants and other media executives interested in buy-sell opportunities and capital markets.

### Paxson hits top 10 list

Paxson Communications Corp. plants itself on the list of top 10 station owners with a \$41.3 million purchase of 10 more radio stations in Florida.

Paxson coasts onto the list, which is compiled by number of stations owned, in ninth place. That forces Chancellor Broadcasting Co. to number 10 and Salem Communications Corp. off the list (BROADCASTING & CABLE, April 22).

The purchases of the stations—in

## **FORCE** **Communications & Consultants** **LLC**

Announces the Sale of  
WCEE CHANNEL 13  
Mt. Vernon (St. Louis), Illinois

*Seller:*

**McEntee Broadcasting, Inc.**

*Buyer:*

**Channel 13 of St. Louis, Inc.**

*\*Force Communications represented  
both the buyer and seller  
in this transaction.*

**John L. Pierce**  
(606) 647-0101

**John E. Lauer**  
(404) 350-9401

**Hal W. Gore**  
(706) 746-7400

Tallahassee, Pensacola and Orlando—give Paxson a total 32 owned or to-be-owned stations: 20 FMs and 12 AMs (subject to FCC approval). Almost all are in Florida.

The latest buys are WDIZ-FM Orlando; WSNI-FM, WTNT-FM, WTPS-FM, WXSX-FM and WNLS-AM Tallahassee; WTKX-FM and WOWW-FM Pensacola, and WPAP-FM and WPBH-FM Panama City. They give Paxson five FMs in Orlando and four FMs in Tallahassee. Paxson also gains duopolies in Panama City and Pensacola.

Most of the stations were sold by Southern Broadcasting Cos. Inc. for \$21.3 million. WDIZ-FM came from Shamrock Communications Inc. for at least \$20 million, a source says (see "Changing Hands").

Also last week, Paxson expanded its Infomall Television Network to

Greensboro/High Point/Winston Salem, N.C., with the purchase of WAAP(TV) Burlington. Paxson also formalized a time brokerage agreement with Whitehead Media Inc.'s WNGM-TV Athens/Atlanta.

Paxson Chairman Lowell W. "Bud" Paxson says he plans to bring inTV into every top 50 market. WAAP is in the 47th-largest market; Atlanta is 10th.

## Cox's team expands

Cox Broadcasting Inc. adds the Dallas Cowboys to its team with the purchase last week of KFOX(TV) El Paso (subject to FCC approval). Ch. 14 has been home to the football team for the past two years, and as a Fox affiliate is the new home to Major League Baseball. The price was not disclosed.

The company also has entered into an LMA with UPN affiliate WUPL(TV) New Orleans. Company officials are looking at possible synergies between the stations and Cox's metro cable system there.

## Belo settles on millions

Expect a TV station shopping spree by A.H. Belo Corp. With an eye on possible future acquisitions, Belo tomorrow (Tuesday) will settle its offering of 5 million shares of Series A common stock. Shares were sold at \$36.35 each; estimated net proceeds are \$172.6 million. The money will be used to repay bank debt, providing liquidity for possible purchases.

Belo already owns seven network affiliates in markets including Dallas/ Fort Worth, Seattle and New Orleans. ■

# Changing Hands

The week's tabulation  
of station sales

## Proposed station trades

By dollar volume and number of sales;  
does not include mergers or acquisitions  
involving substantial non-station assets

### THIS WEEK:

TVs □ \$131,000,000 □ 2  
Combos □ \$99,650,000 □ 8  
FMs □ \$156,349,500 □ 8  
AMs □ \$2,500,000 □ 4  
Total □ \$389,499,500 □ 22

### SO FAR IN 1996:

TVs □ \$619,425,510 □ 32  
Combos □ \$1,911,824,734 □ 126  
FMs □ \$798,648,546 □ 129  
AMs □ \$47,581,129 □ 67  
Total □ \$3,377,479,919 □ 354

### SAME PERIOD IN 1995\*:

TVs □ \$1,430,032,000 □ 41  
Combos □ \$676,610,300 □ 86  
FMs □ \$294,205,221 □ 131  
AMs □ \$51,479,619 □ 70  
Total □ \$2,452,227,140 □ 328

Source: BROADCASTING & CABLE

\* AS OF MAY 8, 1995

## COMBOS

WDIZ(FM) Orlando; WSNI(FM) Thomasville, Ga.; WNLS(AM)-WTNT(FM), WTPS(FM) and WXSX(FM) Quincy, all Tallahassee; WTKX-FM and WOWW-FM Pensacola, and WPAP-FM and WPBH(FM) Port St. Joe, both Panama City, all Fla.

Price: At least \$41.3 million (\$21.3

million for stations excluding WDIZ; at least \$20 million for WDIZ)

**Buyer:** Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); owns WFTL(AM) Fort Lauderdale, WINZ(AM)-WLVE-FM and WZTA(FM) Miami Beach, WPTN(AM)-WGSQ(FM) Cookeville, WJRR(FM) Cocoa Beach/Orlando, WZNZ(AM), WNZS(AM) and WROO-FM Jacksonville, WPLA(FM) Callahan/Jacksonville, WSJT(FM) Lakeland, WNZE(AM) Largo, WMGF(FM) Mt. Dora, WWNZ(AM) Orlando, WWZN(AM) Pine Hills, WHNZ(AM) Pinellas Park and WHPT(FM) Sarasota, all Fla.; is buying WSRF-AM-WSHE-FM Fort Lauderdale/Miami and WHUB-AM-FM Cookeville, Tenn. Paxson also owns Infomall Television Network.

**Seller:** ■ WDIZ: Shamrock Communications Inc., Scranton, Pa. (25% owners Edward J. Lynett Jr., George V. Lynett, William R. Lynett and Cecelia Lynett Haggerty); owns WQFM(FM) Milwaukee; WTTR(AM)-WGRX(FM) Westminster, Md., and KMYZ-FM Pryor, Okla., and KUTZ(FM) Lampasas, Tex.; is selling KMYZ(AM) Pryor. Owners also have interests in WBAX(AM) Wilkes-Barre, WTZR(FM) Nanticoke and WEJL(AM)-WEZX(FM) Scranton, all Pa. ■ All other stations: Southern Broadcasting Cos. Inc., Tallahassee (Paul C. Stone, president); no other broadcast interests  
**Facilities:** WDIZ: 100.3 mhz, 100 kw, ant. 1,597 ft.; WSNI: 107.1 mhz, 100 kw, ant. 981 ft.; WNLS: 1270 khz, 5 kw; WTNT: 94.9 mhz, 100 kw, ant. 840 ft.; WTPS: 100.7 mhz, 6 kw, ant.

328 ft.; WXSX: 101.5 mhz, 50 kw, ant. 476 ft.; WTKX-FM: 101.5 mhz, 100 kw, ant. 633 ft.; WOWW-FM: 107.3 mhz, 100 kw, ant. 1,407 ft.; WPAP-FM: 92.5 mhz, 100 kw, ant. 930 ft.; WPBH: 94.5 mhz, 100 kw, ant. 991 ft.

**Format:** WDIZ: AOR; WSNI: good time oldies; WNLS: news/talk; WTNT: country; WTPS: not on air; WXSX: CHR; WTKX-FM: AOR; WOWW-FM: country; WPAP-FM: modern country; WPBH: classic hits

**Broker:** Media Venture Partners

**WJLK-AM-FM Asbury Park and WQNJ(FM) Ocean Acres, N.J.**

Price: \$16.75 million

**Buyer:** Nassau Broadcasting Partners LP, Princeton, N.J. (Louis F. Mercatanti Jr., president); owns WHWH(AM) Princeton, WPST-FM Trenton/Philadelphia and WHCY(FM) Blairstown, all N.J.; is buying WNNJ-AM-FM Newton, N.J., and WVPO(AM)-WSBG-FM Stroudsburg, Pa.

**Seller:** New Wave Communications LP, Asbury Park, N.J. (John Ferrari, president; D&F Broadcasting Inc., general partner); owns WSPB(AM)-WSRZ-FM and WYNF(FM) Sarasota, Fla., and KRQD(AM)-KLAQ(FM) and KSII-FM (formerly KAMZ) El Paso  
**Facilities:** AM: 1310 khz, 2.5 kw day, 1 kw night; FM: 94.3 mhz, 1.3 kw, ant. 498.5 ft.; WQNJ: 98.5 mhz, 6 kw, ant. 328 ft.

**Formats:** All adult contemporary  
**Broker:** Blackburn & Co.

**KWAM(AM)-KJMS(FM) Memphis**

Price: \$12.5 million

**Buyer:** US Radio Inc., Philadelphia (Ragan A. Henry, chairman/50.9%

owner); owns WDIA(AM)-WHRK-FM Memphis; KMJX(FM) Conway and KDDK(FM) Jacksonville, both Little Rock, Ark.; WRAW(AM)-WRFY-FM Reading, Pa.; KHEY-AM-FM and KPRR(FM) El Paso, and 40% of WKV(FM) Racine/Milwaukee, Wis.; has LMAs with options to buy WQOK(FM) S. Boston, Va./Raleigh, WND-FM Fuquay-Varina/Raleigh, N.C., and KJOJ-AM-FM Freeport/Houston, Tex.; and joint sales agreements with WOWI-FM and WJCD(FM) Norfolk and WSVY-AM-FM Portsmouth, Va. US Radio is being acquired by **Clear Channel Communications Inc.**, San Antonio (L. Lowry Mays, president); owns WPTY-TV Memphis; WPMI(TV) Mobile, Ala./Pensacola, Fla.; KTTU-TV Tucson, Ariz.; KLRT(TV) Little Rock, Ark.; WAVZ(AM)-WXCI(FM) and WELI(AM) New Haven, Conn.; WHYI-FM and WGGG-FM Fort Lauderdale/Miami, WAWS(TV) Jacksonville and WMTX-AM-FM and WRBQ-AM-FM Tampa, all Fla.; KSAS-TV Wichita, Kan.; WHAS-WAMZ(FM) Louisville, Ky.; WQUE-AM-FM and WYLD-AM-FM New Orleans; WFTC(TV) Minneapolis; WXXA-TV Albany, N.Y.; WERE(AM)-WNCX(FM) Cleveland; KOKI-TV and KAKC(AM)-KMOD-FM Tulsa, Okla., and KTOK(AM)-KJYO(FM) and KEBC(FM) Oklahoma City; WHP(TV) Harrisburg, Pa.; KPEZ(FM) Austin, KMJQ(FM), KBXX(FM) and KPRC(AM) Houston, KSEV(AM) Tomball/Houston and WOAI(AM)-KAJA(FM), KTKR(AM) and KQXT(FM) San Antonio, all Tex., and WRVA(AM)-WRVQ(FM) and WRVH(AM)-WRXL(FM) Richmond, Va.; is buying WCUZ-AM-FM and WOOD-AM-FM and WBCT-FM Grand Rapids, Mich.; WENZ(FM) Cleveland; KQLL(AM) Tulsa-KQLL(FM) Owasso/Tulsa and KOAS-FM Tulsa, and WTVR-AM-FM Richmond  
**Seller:** E.D. Rivers Group, West Palm Beach, Fla. (Marie B. Rivers, president); owns WGUN(AM) Atlanta, WEAS-AM-FM Savannah and WGOV(AM)-WAAC(FM) Valdosta, Ga.  
**Facilities:** AM: 990 khz, 10 kw day, 450 w night; FM: 101.1 mhz, 100 kw, ant. 347 ft.  
**Formats:** AM: gospel; FM: urban contemporary  
**Broker:** Crisler Co.

## **WSIC(AM)-WFMX(FM)**

**Statesville/Hickory/Salisbury, N.C.**

**Price:** \$9.6 million

**Buyer:** Benchmark Radio Acquisition Fund VIII LP, Baltimore (Bruce R. Spector, Joseph L. Mathias IV, general partners); owns WDSO-FM, WDOV-

## Big deals

AM and WSRV-FM, all Dover/Wilmington, Del.; WWFG-FM and WOSC-FM Salisbury/Ocean City, Md.; WCOS-AM-FM, WHKZ-FM and WVOC-AM, all Columbia, and WESC-AM-FM and WFNQ-FM Greenville/Spartanburg, all S.C.; WVGO-FM and WLEE-AM-FM Richmond, WUSQ-FM, WNTW-AM and WFOX-FM Winchester/Front Royal, and WLTJ-FM, WKOC-FM and WTAR-AM, all Norfolk/Virginia Beach, and WROV-AM-FM and WYYD-FM Roanoke/Lynchburg, all Va.; has option to purchase WLNI-FM Lynchburg  
**Seller:** Adventure Communications Inc., Bluefield, W.Va. (Michael Shott, president/85% owner); owns WHIS(AM)-WHAJ(FM) Bluefield; is selling WKEE-AM-FM Huntington and WZZW-AM Milton, W.Va., and WBVB-FM Coal Grove and WIRO-AM Ironton, Ohio; owns 53% of New Adventure Communications Inc., which owns WFXH-AM-FM Hilton Head Island, S.C. Note: Adventure bought WSIC-WFMX in 1989 for \$2.5 million.  
**Facilities:** AM: 1400 khz, 1 kw; FM: 105.7 mhz, 100 kw, ant. 1,517 ft.  
**Format:** AM: news/talk, sports; FM: country  
**Broker:** Michael Bergner

## **WQMG-AM-FM Greensboro, N.C.**

**Price:** \$6.9 million

**Buyer:** Max Media Properties LLC, Virginia Beach, Va. (John A. Trinder, president); owns WJMH(FM) Reidsville and WMOX(FM) Winston-Salem, N.C., both Greensboro  
**Sellers:** Morgan Rees Poag, Greensboro; no other broadcast interests  
**Facilities:** AM: 1510 khz, 1 kw day, 250 w night; FM: 97.1 mhz, 100 kw, ant. 1,289 ft.  
**Formats:** AM: gospel; FM: urban

KTTY-TV, San Diego, California from SDTV, Inc. to **The Tribune Company** for \$70,500,000.

Elliot B. Evers  
and  
Brian E. Cobb  
represented  
SDTV, Inc.

ELLIOT B. EVERS  
415-391-4877

GEORGE I. OTWELL  
513-769-4477

BRIAN E. COBB  
CHARLES E. GIDDENS  
703-827-2727

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**KRYS-AM-FM and KMXR(FM) Corpus Christi, Tex.**

**Price:** \$6 million

**Buyer:** GulfStar Communications Inc., Austin, Tex. (R. Steven Hicks, 98.5% owner); owns WJBO(AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge, and KLV(AM)-KYKR-FM Beaumont, KYKS-FM Lufkin, KKMV-FM Orange/Beaumont, KNUE-FM Tyler, KKYR-AM-FM Texarkana and KIXS-FM Victoria, all Tex.; is buying KAFX-FM Diboll/Lufkin, KTYL-FM Tyler and KLUB(FM) Bloomington/Victoria, all Tex. GulfStar is merging with Sonance Communications Inc., which owns KTAW(AM)-KTSR(FM) College Station, KLTX(FM) Harcker Heights, KBRQ(FM) Hillsboro, KILZ-FM Killeen and KKAM(AM)-KFMX-FM and KRLB(FM) Lubbock, all Tex.; is buying KACY(AM)-KSMB(FM) Lafayette, La., and KCHX(FM) Midland, Tex.

**Seller:** Ranger Broadcasting Co., Dallas (Richard M. Hull, president); owns KZBE(FM) Pleasant Hope and KHTO(FM) Mount Vernon, Mo. Hull has interest in KLBJ-AM-FM Austin, KHHT-FM Killeen, KWTX-TV-AM-FM Waco and KBTX-TV Bryan, all Tex.

**Facilities:** KRYS(AM): 1360 khz, 1 kw; KRYS-FM: 99.1 mhz, 100 kw, ant. 1,049 ft.; KMXR: 93.9 mhz, 100 kw, ant. 840 ft.

**Format:** KRYS(AM): sports/talk; KRYS-FM: country; KMXR: adult contemporary  
**Broker:** John Barger (buyer); Dick Chapin (seller)

**WEWO(AM)-WAZZ(FM) Laurinburg, N.C.**

**Price:** \$4.2 million

**Buyer:** Beasley Broadcast Group, Naples, Fla. (George G. Beasley; president/owner); owns KAAV(AM) Little Rock, Ark.; WWCN(AM) North Fort Myers-WRXK(FM) Bonita Springs and WXKB(FM) Cape Coral, all Fort Myers, and WPOW(FM) Miami, all Fla.; WGAC(AM)-WGOR(FM) Martinez and WAJY(FM) New Ellenton, S.C., all

Augusta, Ga.; WTEL(AM)-WXTU(FM) and WDAS-AM-FM Philadelphia, and WTSB(AM)-WKML(FM) Lumberton, N.C./Fayetteville, S.C., and WDSC(AM)-WEGX(FM) Dillon, S.C.; is buying WOAM-AM Miami-WKIS-FM Boca Raton/Miami, Fla., and WNCT-AM-FM Greenville, N.C.; is selling WJHM(FM) Daytona Beach/Orlando, Fla. George Beasley also is 40% owner of WEQR(FM) Goldsboro and 45% owner of WSLF-FM New Bern, N.C.

**Seller:** Carolina Media Group, Raleigh, N.C. (Donald W. Curtis, principal); owns WBBB(AM)-WPCM(FM) Burlington, WFLB(AM) Fayetteville, WGBR(AM), WPMC(AM), WGBR(AM) and WKTC(FM) Goldsboro, WPTF(AM)-WODR(FM) Raleigh and WCPS(AM) Tarboro, all N.C.

**Facilities:** AM: 1460 khz, 5 kw; FM: 96.5 mhz, 100 kw, ant. 650 ft.

**Formats:** AM: news/talk; FM: oldies

**KBCH(AM)-KCRF-FM Lincoln City, Ore.**

**Price:** \$600,000

**Buyer:** Q Media LLC, San Antonio (co-owners Stephen S. McCormick, John D. Stephens); no other broadcast interests

**Seller:** Oceanlake Broadcasting Co. Inc., Lincoln City (Hal D. Fowler, president); no other broadcast interests

**Facilities:** AM: 1400 khz, 1 kw; FM: 96.7 mhz, 610 kw, ant. 670 ft.

**Formats:** AM: MOR; FM: soft contemporary

**RADIO: FM**

**KSJO(FM) San Jose and KUFJ(FM) Gilroy/San Jose, Calif., and KUPL-FM Portland and KKJZ(FM) Lake Oswego/Portland, Ore.**

**Price:** \$103 million

**Buyer:** American Radio Systems Corp., Boston (Steven B. Dodge, chairman; co-CEOs Dave Pearlman, John Gehron); is buying KDBX(FM) Banks/Portland and KBBT(AM)-KUFO(FM)

Portland; owns WZMX(FM), WRCH-FM and WNEZ(AM), Hartford, Conn.; WRK-FM, WKGR-FM and WBZT-AM West Palm Beach, Fla.; WQSR-FM and WBMD(AM) Baltimore; WRKO(AM)-WBMX(FM), WEEI(AM) and WEGQ-FM Boston; WYRK-FM, WJYE-FM and WECK(AM) Buffalo, and WCMF-FM and WRMM-AM-FM Rochester, N.Y., and WMMX-FM, WTUE-FM and WONE-AM Dayton, Ohio; is buying KKDJ(FM) Fresno, and KCTC(AM)-KYM(AM) and KSTE(AM) Rancho Cordova and KMJ(AM)-KSKS(FM) Woodland, all Sacramento, Calif.; WTIC-AM-FM Hartford; WORS-FM Detroit; KFAB(AM)-KGOR(FM) Omaha; KMZQ-FM and KJMZ(FM) Henderson, KXNO(AM) and KVEG(AM) North Las Vegas, KFB(AM) Pahrump and KLUC-FM, all Las Vegas; WSJZ-FM Buffalo, and WHAM(AM)-WVOR-FM, WPMY-FM and WHTK-AM Rochester, N.Y., and WFLN-FM Philadelphia; has option to buy WBLK-FM Buffalo and KKMJ(FM)-KJCE(AM) Austin and KPXY(FM) Luling/Austin, Tex.

**Seller:** BayCom Partners LP, San Francisco (Jack McSorley, COO/general partner; Triad Capital Management Inc., partner); no other broadcast interests

**Facilities:** KSJO: 92.3 mhz, 50 kw, ant. 464 ft.; KUFJ: 94.5 mhz, 1.23 kw, ant. 2,535 ft.; KUPL-FM: 98.5 mhz, 100 kw, ant. 1,104 ft.; KKJZ: 106.7 mhz, 94 kw, ant. 879 ft.

**Formats:** KSJO: AOR; KUFJ: classic rock; KUPL-FM: country; KKJZ: jazz  
**Broker:** Media Venture Partners

**KYLD-FM San Mateo/San Francisco**

**Price:** \$44 million

**Buyer:** Evergreen Media Corp., Irving, Tex. (Scott K. Ginsburg, chairman); owns KIOI(FM) and KMEL(FM) San Francisco and KBBT(FM) Los Angeles; WCVG(AM) Miami; WMVP(AM)-WLUP-FM, WNUA-FM, WRCX(FM), WVAF(FM) and WEJM-AM-FM, all Chicago; WJMN(FM), WKXS-AM-FM and WJMN-FM Boston and WKXS-AM-FM Medford/Boston; WKQI(FM), WNIC(FM) and WDOZ(AM), all Detroit; WYNY(FM) New York; WRFX(AM)-WRFX-FM, WEDJ-FM, WPEG(FM) and WBAV-AM-FM Charlotte; WYXR-FM and WJZ-FM Philadelphia; KTRH(AM)-KLOL(FM) Houston and KSKY(AM) Dallas, and WTOP(AM)-WASH(FM) Washington; is buying WKLB-FM Framingham, Mass./Boston, WDFN-AM-WWWW-FM Detroit; is selling WHTT-AM-FM and WSJZ-FM Buffalo, N.Y.

**Seller:** Crescent Communications LP, Winston-Salem, N.C. (Allen Shaw, president/owner); owns KSOL(FM) San Mateo/San Francisco and KYLZ(FM) Santa Cruz, Calif.; is selling KMZQ-FM Henderson, KFB(AM) Pahrump and



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**Format:** CHR  
**Broker:** Star Media Group

## **WBVR(FM) Van Wert, Ohio/ Fort Wayne, Ind.**

**Price:** \$5.85 million cash  
**Buyer:** Pathfinder Communications Corp., Elkhart, Ind. (John F. Dille III, president/75% owner); owns **WTRC(AM)** Elkhart; **WMEE(FM)**, **WOWO(AM)** and **WQHK-AM-FM** Fort Wayne, and **WBYT(FM)** South Bend, Inc., and **WAKX(FM)** Hollander and **WQWQ(AM)** Muskegon, Mich.; is buying **WFWI-FM** Fort Wayne; is selling **WCUZ-AM-FM** Grand Rapids, Mich., and **KQLL-AM-FM** Tulsa, Okla.  
**Seller:** Regional Radio Corp., Holt, Mich. (Dennis L. Mockler, president); owns **WJXQ(FM)** and **WBHR(FM)** (formerly **WIBM**) Jackson; is buying **WWDX(FM)** St. Johns, all Mich.  
**Facilities:** 98.9 mhz, 50 kw, ant. 450 ft.

**Format:** AOR

**Broker:** Richard A. Foreman Associates

## **WFPS(FM) Freeport, Ill.**

**Price:** \$1.638 million (includes \$400,000 consulting agreement)  
**Buyer:** EveningStar Media Group LLC, Sycamore, Ill. (Michael Weckerly, president/98% owner)  
**Seller:** Freeport Radio Inc., Chicago (Charles P. Mills, president). Mills owns **WTTN(AM)** Watertown and **WKTT-FM** Cleveland, Wis.  
**Facilities:** 92.1 mhz, 3 kw, ant. 300 ft.  
**Format:** Adult contemporary

## **Exchange of WALY(FM)**

## **Bellwood/Altoona and WDLS(FM) Dallas/Wilkes Barre/Scranton, Pa.**

**Price:** \$1.384 million (\$950,000 cash for Winston Radio Corp. to buy **WDLS** from Mountain Broadcasting Inc. plus additional consideration of \$49,000 plus \$385,000 consulting fee)  
**Swapper of WDLS:** Winston Radio Corp., Johnstown, Pa. (Michael F. Brosig Sr., CEO/17.7% owner); owns **WJAC(AM)-WKYE(FM)** Johnstown, Pa.; owns 82.5% of **WWPA(AM)** and **WVRT(FM)** Jersey Shore, both Williamsport, Pa.  
**Swapper of WALY:** Swanson Holdings Ltd., Clarks Summit, Pa. (Stephen Killian, principal); owns **WCDL(AM)-WSGD(FM)** Carbondale/Wilkes-Barre/Scranton  
**Facilities:** **WALY:** 103.9 mhz, 3 kw, ant. 984 ft.; **WDLS:** 93.7 mhz, 750 w, ant. 679 ft.  
**Formats:** **WALY:** adult contemporary; **WDLS:** country  
**Broker:** Media Services Group Inc.;

**Satterfield & Perry**

## **Construction permit for WBXE(FM) Baxter, Tenn.**

**Price:** \$222,000  
**Buyer:** **WXKN** Inc., Livingston, Tenn. (Millard V. Oakley, president/owner); is buying CP for **WLMQ(FM)** Monterey, Tenn. Oakley owns 80% **WLIV(AM)-WCSD(FM)** Livingston.  
**Seller:** Joel R. Upton, Livingston; no other broadcast interests  
**Facilities:** 93.7 mhz, 25 kw, ant. 328 ft.

## **51% of CP for WYLK-FM (formerly KGZC(FM)) Folsom, La.**

**Price:** \$168,000  
**Buyer:** Radio Co. Inc., Mandeville, La. (Charles K. Winstanley, president/51% owner/49% owner of seller); owns **WYLA-FM** Lacombe, La. Winstanley owns 76% of **WDLP-AM** Panama City Beach and 51% of **WPCF-FM** Panama City, Fla.  
**Seller:** Enon Broadcasting Inc., Covington, La. (Carol A. Stack, principal); no other broadcast interests  
**Facilities:** 104.9 mhz, 3.1 kw, ant. 328 ft.

## **WPBC(FM) Pittsfield, Me.**

**Price:** \$87,500  
**Buyer:** CSN International, Santa Ana, Calif. (Charles W. Smith, president/25% owner); owns **KTRX(FM)** Tarkio, Mo. Smith has interest in **KWVE(FM)** San Clemente, Calif.; **KRSS(FM)** Chubbuck and **KEFX(FM)** Twin Falls, Idaho, and **WFGL(AM)** Fitchburg, Mass.  
**Seller:** Beverly E. Dodge, Litchfield, Maine; no other broadcast interests  
**Facilities:** 99.5 mhz, 3 kw, ant. 243 ft.  
**Format:** News/talk

## **RADIO: AM**

## **WPLO(AM) Grayson/Lawrenceville, Ga.**

**Price:** \$1.3 million  
**Buyer:** Teresa Prieto, Roswell, Ga.  
**Seller:** C. Lamar Nash and Norris J. Nash, Loganville, Ga.; no other

broadcast interests

**Facilities:** 610 khz, 1.5 kw day, 225 w night  
**Format:** Country

## **KTZR(AM) Tucson, Ariz.**

**Price:** \$650,000  
**Buyer:** Arthur Egnolian, aka Art Laboe, Los Angeles; is buying **KXEW(AM)** Tucson and **KOHT(FM)** Marana, Ariz.  
**Seller:** Hassey Communications Group Inc., Tucson (receiver)  
**Facilities:** 1450 khz, 1 kw  
**Format:** Spanish

## **WSYD(AM) Mount Airy, N.C.**

**Price:** \$350,000  
**Buyer:** Co-owners Kelly D. and Leigh Ann Epperson, Mount Airy; no other broadcast interests  
**Seller:** Surry County Broadcasters Inc., Mount Airy (Selbert M. Wood, president); no other broadcast interests  
**Facilities:** 1300 khz, 5 kw day, 1 kw night  
**Format:** Pure country

## **WHYZ(AM) Sans Souci, S.C.**

**Price:** \$200,000 for foreclosure  
**Buyer:** **WHYZ** Radio LP, Fort Lauderdale, Fla. (Tama Broadcasting Group of South Carolina LC, general partner, of which Glenn W. Cherry is member-manager)  
**Seller:** Broadcast Capital Inc., Greenville, S.C. (Anthony L. Williams, president)  
**Facilities:** 1070 khz, 50 kw day, 1.5 kw night  
**Format:** Dark

—Compiled by Elizabeth Rathbun

## **Amplification**

The price for the sale of **WSRF-AM-WSHE-FM** Fort Lauderdale/Miami, Fla., from T-K Communications Inc. to Paxson Communications Corp. was reported incorrectly in the April 22 "Changing Hands." The correct price is \$57.5 million.

## **MATTER OF RECORD ONLY**

On April 24, 1996, the News Press & Gazette Company, St. Joseph Missouri, closed its acquisition of **KESQ-TV**, channel 42, ABC, Palm Springs, California. The price was \$19,400,000.

H. B. La Rue, Media Brokers of Beverly Hills, California was the exclusive broker in this transaction.

*H. B. La Rue, Media Brokers*  
 Beverly Hills, California (310) 275-9266



## Changing Hands

The week's tabulation  
of station sales

### TV

**KWBF(TV)** Flagstaff/Phoenix, Ariz.;  
**KUBD(TV)** Denver and **LPTV** at Fort  
Collins, Colo.; **WCEE(TV)** Mount Ver-  
non, Ill./St. Louis, and **WTJC(TV)**  
Springfield/Dayton, Ohio

**Value:** \$18.7 million (\$18.3 million in  
loans + \$100,000 per station)

**Buyer:** Paxson Communications  
Corp., West Palm Beach, Fla. (Lowell  
W. "Bud" Paxson, chairman/owner);  
owns **KLVX-TV** San Jose/San Francis-  
co and **KZKI(TV)** San Bernardino/Los  
Angeles, Calif.; **WHA-TV** Bridgeport,  
Conn./New York and **WTWS(TV)** New  
London/Hartford, Conn.; **WPBF-TV**  
Tequesta/Palm Beach, Fla.; **WTLK-TV**  
Rome/Atlanta, Ga.; **WGOT(TV)** Merri-  
mack, N.H./Boston; **WAKC-TV** Akron/  
Cleveland, Ohio; **WTGI-TV** Wilmington,  
Del./Philadelphia; **KTFH-TV** Conroe/  
Houston, Tex.; **WYVN(TV)** Martinsburg,  
W.Va., and **Infomall Television Net-**  
**work;** is buying **WAAP(TV)** Burlington/  
Greensboro/High Point/Winston-  
Salem, N.C., and 50% of **WSJN-TV** San  
Juan, P.R.; has time brokerage

### Proposed station trades

Not to be taken as an indication of sales,  
but as a guide to the number of acquisitions  
involving substantial assets

THIS WEEK

**TVs** \$44,155,000 □ 3  
**Combos** \$225,000,000 □ 6  
**FMs** \$17,305,000 □ 4  
**AMs** \$14,000,000 □ 1  
**Total** \$301,960,000 □ 14

SO FAR IN 1996:

**TVs** \$663,590,510 □ 35  
**Combos** \$2,137,431,734 □ 132  
**FMs** \$816,453,546 □ 133  
**AMs** \$61,581,129 □ 68  
**Total** \$3,679,440,919 □ 368

SAME PERIOD (TO MAY 15) IN 1995:

**TVs** \$1,434,232,000 □ 42  
**Combos** \$683,460,300 □ 89  
**FMs** \$305,055,221 □ 140  
**AMs** \$52,154,619 □ 72  
**Total** \$2,474,902,140 □ 348

Source: BROADCASTING & CABLE

agreement with seller's **WCTD(TV)**  
**Miami** and **WIRB(TV)** Melbourne, Fla.,  
and **WHKE(TV)** Kenosha/Milwaukee,  
Wis.; **WODC(TV)** Amsterdam/Albany,  
N.Y.; has other time brokerage agree-  
ments with **WFCT-TV** Bradenton, **WHBI-**  
**TV** Lake Worth and **WTVX-TV** West

**Palm Beach, all Fla.;** **WNGM-TV** Athens/  
Atlanta; **WJUE-TV** Battle Creek, Mich.;  
**WRMY(TV)** Rocky Mount, N.C., and  
**WOAC-TV** Canton, Ohio. ■ Paxson also  
owns **WFTL(AM)** Fort Lauderdale, **WINZ**  
**(AM)-WLVE-FM** and **WZTA(FM)** Miami  
Beach, **WPTN (AM)-WGSQ(FM)** Cooke-  
ville, **WJRR(FM)** Cocoa Beach/Orlando,  
**WZNZ(AM)**, **WNZS(AM)** and **WROO-FM**  
Jacksonville, **WPLA(FM)** Callahan/Jack-  
sonville, **WSJT(FM)** Lakeland, **WNZE(AM)**  
Largo, **WMGF(FM)** Mt. Dora, **WWNZ(AM)**  
Orlando, **WWZN(AM)** Pine Hills, **WHNZ**  
**(AM)** Pinellas Park and **WHPT(FM)** Sara-  
sota, all Fla.; is buying **WSRF(AM)-WSHE**  
**(FM)** Fort Lauderdale/Miami, **WDIZ(FM)**  
Orlando; **WTKX-FM** and **woww-FM** Pen-  
sacola and **WPAP-FM** and **WPBH (FM)**  
Port St. Joe, both Panama City; **WSNI**  
**(FM)** Thomasville, Ga., **WTPS(FM)** and  
**WXSJ(FM)** Quincy and **WNLS(AM)-WTNT**  
**(FM)**, all Tallahassee, Fla., and **WHUB-**  
**AM-FM** Cookeville, Tenn.

**Seller:** The Christian Network Inc.,  
Clearwater, Fla. (James L. West,  
principal); owns **WCTD(TV)** Miami and  
**WIRB(TV)** Melbourne, Fla., and **WHKE**  
**(TV)** Kenosha/Milwaukee, Wis.; is  
buying **WODC(TV)** Amsterdam/Albany,  
N.Y., and **KLDT(TV)** Dallas/Fort Worth.  
Note: Christian Network paid \$14.6  
million for stations.

**Facilities:** **KWBF:** ch. 13, 1 kw visual,  
ant. 1,778 ft.; **KUBD:** ch. 59, 5,000 kw  
visual, 500 kw aural, ant. 1,109 ft.;  
**WCEE:** ch. 13, 302 kw visual, 30.2 kw  
aural, ant. 991 ft.; **WTJC:** ch. 26, 1,170  
kw visual, 117 kw aural, ant. 500 ft.  
**Affiliations:** All independent, except  
**KUBD:** Telemundo

**WTWC-TV Tallahassee, Fla.**

**Price:** \$4.6 million

**Buyer:** Guy Gannett Communica-  
tions, Portland, Me. (James B. Shaf-  
fer, president); owns **wics(TV)**  
Springfield and satellite **wicd(TV)**  
Champaign, Ill.; **KGAN(TV)** Cedar  
Rapids, Iowa; **WGME-TV** Portland;  
**WGGB(TV)** Springfield, Mass., and  
**WOKR(TV)** Rochester, N.Y.; publishes  
four daily newspapers in Maine

**Seller:** Thomas M. Duddy, Louisville  
(receiver for Holt-Robinson Televi-  
sion Inc.); is selling HR's **WHY-AM-FM**

**Facilities:** Ch. 40, 3,160 kw visual,  
316 kw aural, ant. 880 ft.

**Affiliation:** NBC

### COMBOS

**KISO(AM)-KZON(FM)** and **KOY(AM)-**  
**KYOT-FM** Phoenix; **KARO(FM)** Nampa  
and **KIDO(AM)-KLTB(FM)**, all Boise,  
Idaho, and **WOKY(AM)-WMIL(FM)**  
Waukesha, Wis./Milwaukee

**Price:** \$95 million

**Buyer:** Colfax Communications Inc.,  
Minneapolis (L. Steven Goldstein,

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Letter and resume to:

**Joe Sullivan  
& Associates, Inc.**

P.O. Box 612  
Southold, NY 11971

All inquiries are confidential and will be  
acknowledged. EOE



president); owns KOOL-AM-FM Phoenix; WBOB(FM) and KQQL(FM) Minneapolis/St. Paul, and WGMS(FM), WBIG(FM) and WTEM(AM) Washington  
**Seller:** Sundance Broadcasting, Phoenix (Mike Jorgenson, president); no other broadcast interests  
**Facilities:** KISO: 1230 khz, 1 kw; KZON: 101.5 mhz, 100 kw, ant. 1,739 ft.; KOY: 550 khz, 5 kw day, 1 kw night; KYOT-FM: 95.5 mhz, 96 kw, ant. 1,572 ft.; KARO: 103.3 mhz, 54 kw, ant. 2,579 ft.; KIDO: 630 khz, 5 kw; KLTB: 104.3 mhz, 52 kw, ant. 2,579 ft.; WOKY: 920 khz, 5 kw day, 1 kw night; WMIL: 106.1 mhz, 13 kw, ant. 974 ft.  
**Formats:** KISO: urban contemporary; KZON: adult album progressive; KOY: nostalgia, MOR; KYOT-FM: new adult contemporary; KARO: easy listening; KIDO: news/talk; KLTB: classic oldies; WOKY: classic MOR; WMIL: country  
**Broker:** Kalil & Co.

**Swap of KRLD(AM) Dallas/Fort Worth and Texas State Network for KKRW (FM) Houston**

**Value:** \$70 million tax-free  
**Swapper of KRLD and state news network:** SFX Broadcasting Inc., Austin, Tex. (Robert F.X. Sillerman, executive chairman/53.2% owner; R. Steven Hicks, president/9.2% owner); owns KODA(FM) Houston; KMKX(FM) and KYXY (FM) San Diego; WJDS-AM-WMSI-FM and WKTF-FM Jackson, Miss.; WTDK-FM Statesville/Charlotte and WLYT(FM) (formerly WEZC) Hickory, both Charlotte, N.C.; WMYI-FM Hendersonville and WGVF-AM and WSSL-FM Gray Court, S.C., all Greenville/Spartanburg; WSIX-FM and WRVW(FM) Lebanon, both Nashville, and is buying WJDX(FM) Jackson, Miss.; has option to buy WHSL(FM) High Point/Greensboro, N.C.; is selling KOLL(FM) Mammelle/Little Rock, Ark.; WKBG(FM) Martinez and WRXR-FM Aiken, S.C., both Augusta, Ga., and KTCK-AM Dallas/Fort Worth (see AM item, below)

■ SFX is buying Multi-Market Radio Inc., which owns KNUZ(AM)-KQUE-FM Houston; WPLR(FM) New Haven, Conn.; WGNE-FM Titusville/Daytona Beach, Fla.; WAEG(FM) Evans and WAEJ(FM) Waynesboro, both Augusta; WHMP-AM-FM and WPKX-FM Northampton, all Springfield, Mass.; WMJY(FM) and WKNN-FM Pascagoula, both Biloxi, and WZRX(AM) and WSTZ-FM, Vicksburg, both Jackson, Miss.; WTRG(FM) Rocky Mount and WRDU(FM) Wilson, both Raleigh, N.C., and WYAK-FM Surfside Beach/Myrtle Beach, S.C.; is buying WKSS (FM) Hartford, Conn., and WMYB(FM) Myrtle Beach (see FM item, below); has LMA with WVCO(FM)

Myrtle Beach; has joint sales agreement with WYBC-FM New Haven, WCHZ (FM) Augusta and WYSR(FM) Albany, N.Y.; WMFR(AM)-WMAG(FM) High Point/Greensboro and WTCK(AM) (formerly wwwb) Greensboro, N.C., and WROQ(FM) Anderson/Spartanburg.

■ SFX also is buying Prism Radio Partners, which owns KCEE-AM-KWFM (FM) and KNST-AM-KRQQ(FM) Tucson, Ariz.; WOKV-AM-WKQL(FM), WIVY(FM) and WPDQ-AM Jacksonville, Fla.; KNSS-AM-KKRD(FM), and KRZZ-FM Derby, all Wichita, Kan.; WWKY(AM)-WVEZ-FM and WTFX(FM) Louisville, Ky., and WZZU(FM) Burlington and WDCG (FM) Durham, both Raleigh, N.C.

■ SFX also is buying Liberty Broadcasting Inc., which owns WPOP(AM), WHCN(FM) and WMRO(FM) Waterbury, all Hartford, Conn.; WHFS(FM) Annapolis, Md./Baltimore; WGNA-AM-FM and WPYX(FM), and WTRY(AM) Troy, all Albany; WGVV(AM) and WGBB-AM, and WBAB(FM) Babylon, all Freeport; WHFM(FM) Southampton and WBLI (FM) Patchogue, both Long Island, N.Y.; WSNE(FM) Taunton, Mass., and WHJJ(AM)-WHJY(FM), all Providence, R.I., and WMXB(FM) Richmond, Va.; is selling WQSI-AM, Frederick, Md., and WXVR(FM) Braddock Heights and WXTR-FM Waldorf, Md., both Washington (see "Combo" item, below)

**Swapper of KKRW:** CBS Radio, New York (Dan Mason, president); owns KTXQ(FM) and KRRW(FM) Dallas/Fort Worth; KNX(AM)-KCBS-FM and KFWB (AM)-KTWV(FM) Los Angeles and KCBS (AM)-KRQR(FM) and KPIX-AM-FM San Francisco; WBBM-AM-FM and WMAQ (AM), WXRT-FM and WSCR-AM Chicago; WBZ(AM)-WODS(FM) Boston; WWJ (AM)-WYST(FM) and WLLZ(FM) Detroit; WCCO(AM) and WLTE(FM) Minneapolis; KMOX(AM) and KLOU(FM) St. Louis; WCBS-AM-FM and WINS(AM)-WNEW(FM) New York; WGMP(AM)-WOGL-FM and KYW(AM)-WMMR(FM) Philadelphia; KDKA(AM) Pittsburgh; KILT-AM-FM and KIKK-AM-FM Houston, and WARW(FM) Bethesda, Md./Washington

**Facilities:** AM: 1080 khz, 5 kw; FM: 93.7 mhz, 100 kw, ant. 1,719 ft.

**Formats:** AM: classic rock/oldies; FM: classic rock

**Broker:** Star Media Group Inc.

**WXVR(FM) Braddock Heights and WQSI(AM) Frederick, Md., and WXTR-FM Waldorf, Md./Washington**

**Price:** \$25 million

**Buyer:** Bonneville International Corp., Salt Lake City (Rodney Brady, president; owner is Church of Jesus Christ of Latter-Day Saints); owns

**Continues on page 75**

# SOLD!

WHOA-TV, Montgomery, Alabama, from **WHOA-TV, Inc., Carleton D. Burtt, to Park of Montgomery I, Inc., Wright M. Thomas, President for \$6,000,000.**

Brian E. Cobb  
Broker

BRIAN E. COBB  
CHARLES E. GIDDENS  
703-827-2727

RANDALL E. JEFFERY  
RANDALL E. JEFFERY, JR.  
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*Subject to F.C.C. approval*

# Changing Hands

Continued from page 31

**KIDR(AM)-KHTC-FM** Phoenix; **KBIG-FM** Los Angeles and **KOIT-AM-FM** San Francisco; **KTMX-FM** Chicago; **KMBZ(AM)-KLTH(FM)** and **KCMO-AM-FM** Kansas City, Mo.; **WMXV-FM** New York; **KZPS-FM** and **KDGE-FM** Dallas/Fort Worth; **KSL-TV-AM** Salt Lake City, and **KIRO-AM-FM** and **KNWX(AM)** Seattle  
**Seller:** SFX Broadcasting Inc. (for holdings see "Combo" item, above)  
**Facilities:** **WXVR:** 103.9 mhz, 380 w, ant. 910 ft.; **WOSI:** 820 khz, 4.3 kw day; **WXTR-FM:** 104.1 mhz, 22 kw, ant. 764 dr.

**Formats:** **WXVR:** CHR; **WOSI:** country; **WXTR-FM:** '70s  
**Broker:** Star Media Group Inc.

## **WCVS-FM Virden and WFMB-AM-FM Springfield, Ill.**

**Price:** \$7 million

**Buyer:** Patterson Broadcasting Inc., Atlanta (Jim Wesley, president); owns **KKTR(AM)-KBOS-FM** Fresno and **KRZR-FM** Tulare, all Fresno, Calif.; **WXBM-FM** Milton/Pensacola, Fla.; **WCHY-AM-FM** and **WYKZ(FM)** Savannah, Ga.; **KSSK-AM-FM** and **KUCD-FM** Honolulu; **WELL-AM-FM** and **WBCK(AM)-WBXX-FM** Battle Creek and **WGRD-AM-FM** and **WLHT-FM** Grand Rapids, Mich.; **KCBM(AM)-KRNO(FM)** and **KWNZ(FM)** Reno, and **WODE-FM** and **WPI-AM** (formerly **WEEX**) Allentown and **WTCY(AM)-WNNK-FM** Harrisburg, Pa.; is buying **WYKZ(FM)** Beaufort, S.C.; is selling **KTHT(FM)** Fresno  
**Seller:** Neuhoff Broadcasting Corp. (Geoffrey H. Neuhoff, president); owns **WDAN(AM)-WDNL(FM)** Danville, Ill.

**Facilities:** **WCVS-FM:** 96.7 mhz, 6 kw, ant. 328 ft.; **WFMB(AM):** 1450 khz, 1 kw; **WFMB-FM:** 104.5 mhz, 5 kw, ant. 430 ft.  
**Formats:** **WCVS-FM:** '70s rock; **WFMB(AM):** sports; **WFMB-FM:** country  
**Broker:** Blackburn & Co.

## **WBMQ(AM)-WIXV(FM) Savannah, Ga.**

**Price:** \$4.5 million

**Buyer:** Point Communications Inc., Montauk, N.Y. (Richard P. Verne, president/owner); is creating Point Madison GP, comprising **WMLI-FM** (formerly **WMXF**) Sauk City, **WMAD-AM-FM** Sun Prairie, and **WIBA-AM-FM** and **WTSO-AM-WZEE-FM**, all Madison, Wis.; is 0.5% general partner of company that owns **WLDJ(FM)** Appomattox, **WVLR(AM)-WJXX(FM)** Lynchburg, **WRDJ(FM)** Roanoke and **WJJS(FM)** Vinton, all Va.  
**Seller:** Radio Southeast LP, Osterville Mass. (Joan McCormick, general partner); no other broadcast interests  
**Facilities:** **AM:** 630 khz, 5 kw; **FM:**

95.5 mhz, 100 kw, ant. 900 ft.  
**Formats:** **AM:** news/talk; **FM:** AOR  
**Broker:** Mahlman Co.

## **WNNJ-AM-FM Newton, N.J.**

**Price:** \$4.5 million

**Buyer:** Nassau Broadcasting Partners LP, Princeton, N.J. (Louis F. Mercatanti Jr., president/CEO/limited partner); owns **WVWH(AM)** Princeton, **WPST-FM** Trenton/Philadelphia and **WHCY(FM)** Blairstown, all N.J.; is buying **WJLK-AM-FM** Asbury Park and **WQNJ(FM)** Ocean Acres, N.J., and **WVPO(AM)-WSBG-FM** Stroudsburg, Pa.  
**Seller:** Group M Communications Inc., Rivers Edge, N.J. (Michael B. Levine, president); no other broadcast interests

**Facilities:** **AM:** 1360 khz, 1 kw; **FM:** 103.7 mhz, 2.3 kw, ant. 892 ft.  
**Formats:** **AM:** oldies, solid gold; **FM:** adult hits  
**Brokers:** Serafin Bros. Inc.; Hickman Associates

### **RADIO: FM**

## **WMGL(FM) Ravenel and WWWZ(FM) Summerville, both Charleston, S.C.**

**Price:** \$7.505 million

**Buyer:** Wicks Broadcast Group LP, New York (WBG Management Inc., general partner; Edgar R. Berner, president/41.7% owner); owns **WTMA(AM)-WSUY(FM)** Charleston and **WTMZ(AM)-WSSX-FM** Dorchester Terrace-Brentwood/Charleston, S.C.; **WLMX-AM-FM** Rossville, Ga.; **WNBK(AM)-WHWK(FM)** Binghamton, N.Y.; **KMTR(TV)** Eugene, **KMTZ(TV)** Coos Bay and **KMTX(TV)** Roseburg, Ore.; **WZST(FM)** Signal Mountain, Tenn., and **KCIT(TV)** Amarillo and **KJTL(TV)** Wichita Falls, Tex./Lawton, Okla.

**Seller:** Mayo Radio of Charleston Inc., Olympia Fields, Ill. (Barry A. Mayo, president); no other broadcast interests. Note: Mayo bought stations in November 1995 for \$2.45 million  
**Facilities:** **WMGL:** 101.7 mhz, 3 kw, ant. 482 ft.; **WWWZ:** 93.5 mhz, 1.1 kw, ant. 459 ft.

**Formats:** **WMGL:** new adult contemporary; **WWWZ:** urban contemporary

## **WFSJ-FM St. Augustine, Fla.**

**Price:** Up to \$5 million (merger)

**Buyer:** Paxson Communications Corp. (for holdings see "TV" item, above)  
**Seller:** Todd Communications Inc., Jacksonville, Fla. (Todd and Devon Paxson, owners/brothers/sons of Lowell W. "Bud" Paxson, chairman, Paxson Communications Corp.); no other broadcast interests  
**Facilities:** 97.9 mhz, 50 kw, ant. 482 ft.

**Format:** Jazz

## **WFWI(FM) Fort Wayne, Ind.**

**Price:** \$4.3 million

**Buyer:** Pathfinder Communications Corp., Elkhart, Ind. (John F. Dille III, president/75% owner); is buying **WBVR(FM)** Van Wert, Ohio/Fort Wayne; owns **WHWD(AM)**, **WMEE(FM)**, **WOWO(AM)** and **WQHK-AM** Fort Wayne/Decatur; **WTRC(AM)-WBYT(FM)** Elkhart; **WAKX(FM)** Holland and **WQWQ(AM)** Muskegon, Mich., and **KOAS(FM)** Broken Arrow, Okla.; is selling **WCUZ-AM-FM** Grand Rapids, Mich., and **KQLL-AM** Tulsa and **KQLL-FM** Owosso, Okla. Dille owns 50% of **WQHK-FM** Decatur, Ind.  
**Seller:** Edgewater Radio Inc., Miami (Russell A. Oasis, president). Oasis has interest in New Age Broadcasting Inc., which owns **WRMA(FM)** Fort Lauderdale and **WxDJ(FM)** Homestead, Fla.

**Facilities:** 92.3 mhz, 2.7 kw, ant. 482 ft.

**Format:** '70s greatest hits

## **WIVR-FM (to be WEEK-FM) Eureka, Ill.**

**Price:** \$1 million

**Buyer:** Granite Broadcasting Corp., New York (W. Don Cornwell, chairman/CEO); owns **WEEK-TV** Peoria/Bloomington, Ill.; **KSEE-TV** Visalia/Fresno and **KNTV-TV** San Jose/Monterey/Salinas, Calif.; **WPTA-TV** Fort Wayne, Ind.; **WMT-TV** Grand Rapids/Kalamazoo, Mich.; **WKBW-TV** Buffalo and **WTVH-TV** Syracuse, N.Y.; **KEYE-TV** Austin, Tex., and **KBJR-TV** Duluth, Minn./Superior, Wis.

**Seller:** Livingston County Broadcasters, Pontiac, Ill. (J. Collins Miller III, CEO); owns **WPOK(AM)-WJEZ(FM)** Pontiac

**Facilities:** 98.5 mhz, 3 kw, ant. 328 ft.  
**Format:** Light hits

### **RADIO: AM**

## **KTCK(AM) Dallas/Fort Worth**

**Price:** \$14 million

**Buyer:** Susquehanna Radio Corp. (Louis J. Appel Jr., chairman); owns **KLIF(AM)-KPLX-FM** Dallas/Fort Worth; **KNBR(AM)-KFOG-FM** San Francisco; **WNNX-FM** Atlanta; **WFMS-FM** and **WGRL-FM** Indianapolis; **WRRM-FM** Cincinnati; **WARM(AM)-WMGS-FM** Scranton/Wilkes-Barre and **WSBA(AM)-WARM-FM** York, Pa.; **KRBE-FM** Houston, and **WGH-AM-FM** Norfolk, Va.; is buying **KHQT-FM** Los Altos, Calif.

**Seller:** SFX Broadcasting Inc., Austin, Tex. (Robert F.X. Sillerman, executive chairman/53.2% owner (for holdings, see "Combo" item, above)

**Facilities:** 1310 khz, 5 kw

**Format:** Sports

**Broker:** Star Media Group Inc.

—Compiled by Elizabeth Rathbun

# Crescent's Shaw starts over in radio

*Last of private group's stations sold to Tichenor Media System*

## Changing Hands

By Elizabeth A. Rathbun

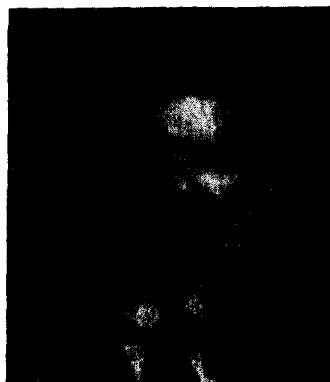
**A**nother private radio group owner bites the dust. As expected, Crescent Communications LP has sold the last of its stations.

With station prices running high, and money more expensive for a private company to borrow, "we all very clearly agreed that we were better off [selling]," says Allen B. Shaw, president of Winston-Salem, N.C.-based Crescent. Borrowing money costs up to 12% a year, he says, while a public company's costs of selling stock are closer to 2%.

So Crescent and its financial backer, Media/Communications Partners II LP, settled on the prices at which they would let their radio stations go. "Four different buyers ended up meeting our prices," Shaw says.

It started with Citadel Communications Corp., which bought KRZY(AM)-KRST(FM) Albuquerque and KOLT(FM) Santa Fe, both New Mexico, for \$23 million ("Changing Hands," April 22). Then, American Radio Systems Corp., Boston, acquired KMZQ-FM Henderson, KFBI(FM) Pahrump and KVEG (AM), all Las Vegas, for \$30 million (April 29); and Evergreen Media Corp., Irving, Tex., paid \$44 million for KYLD(FM) San Mateo/ San Francisco (May 6).

Last week, Tichenor Media System Inc., Dallas, paid \$40 million for Crescent's last stations: KSOL(FM) San Mateo/San Francisco and KYLZ(FM) Santa Cruz, Calif. (see "Changing



**Allen B. Shaw is looking to buy smaller stations after selling his Crescent holdings.**

Hands," page 47). All deals are subject to FCC approval.

But Shaw isn't sentimental about bidding the stations good-bye. Crescent had bought KSOL and KYLZ in March 1995 for \$16 million. The company also realized a tidy profit on KYLD, paying \$13.5 million for the FM in November 1993 and selling it for \$44 million.

San Francisco is the nation's fourth-largest radio market, and few facilities are for sale there, Shaw says. Meanwhile, "a lot of larger players wanted to be in the fourth market," he says. "Nobody was a seller, I guess, but us."

Shaw and executive vice president William H. Weller formed Crescent and share a 20% ownership interest, Shaw says.

Shaw plans to use his windfall to start a company to acquire stations in small and medium-size markets. "I don't think it'll be easy to find those properties," Shaw says, but "there are still plenty of...stand-alone stations," especially in smaller markets.

Companies that own a few stations in just a few markets are facing a "pressure-filled" market, such as Shaw describes, says broker Paul Leonard of Star Media Partners. Large public companies have "a real advantage in terms of lower costs of capital," he says.

Tichenor Media System also is a private company, but has carved a niche—beginning in the late 1940s—in Spanish-format radio, says senior vice president David Lykes. It's that niche that may be allowing the company to continue buying stations while others are selling, he says. "You don't have as many players in Hispanic as you do in the regular market," Lykes says.

Tichenor is concentrating on acquiring stations in the top 10 markets, he says, with New York, Los Angeles and Miami left. "This is just another rung in that ladder," he says of buying Crescent's stations. He concedes that the price was a "big challenge...particular-

## CARIBOU COMMUNICATIONS

has acquired

### KTNT-FM

Oklahoma City, Oklahoma  
from

### LIFE BROADCASTING, INC.

for

**\$2,650,000**

The undersigned acted as exclusive broker  
in this transaction and assisted in the negotiations.



## Kalil & Co., Inc.

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ly when you're going to start from ground zero"—KSOL and KYLZ are formatted hot AC and AC/classic rock, respectively.

But "we didn't buy the stick for the cash flow," he says. The stations will supply the Spanish format to areas now unserved by FM radio, he says.

#### Sillerman takes over MMR

Details of Robert F.X. Sillerman's takeover of Multi-Market Radio Inc. (BROADCASTING & CABLE, April 22) are emerging through FCC documents. Sillerman, MMR's largest shareholder, owned 76.3% of MMR's Class A voting stock, 100% of its nonvoting Class C stock and 66.7% of its nonvoting preferred stock. However, he had just 2.1% of the total voting power. His interest was nonattributable, and he said he had no organizational control.

Now, however, Sillerman will convert his nonvoting shares to voting shares, the FCC documents say. After the conversion, he will own 53.6% of MMR's voting shares.

Other owners will include Bruce Morrow with 13.9% (formerly with 29.6%); MMR President Michael G. Ferrel with 8.2% (2.3%), and DH Blair Investment Corp. with less than 5% (7.1%). Once the merger is completed, Ferrel will be president/CEO of Sillerman's SFX Broadcasting Inc.

Meanwhile, Sillerman-backed Triathlon Broadcasting Co. says AT&T Commercial Finance Corp. will underwrite an increase in its \$9 million bank line of credit to \$40 million. The money will be used to make more acquisitions, Triathlon says.

#### Big move for inTV

Lowell W. "Bud" Paxson is building a new home for his Infomall Television Network (inTV). Paxson last Tuesday said he has acquired 19 acres of land in West Palm Beach, Fla., where he will build a two-story office and TV-studio complex. The building will house the corporate offices of Paxson Communications Corp., which already is based in West Palm. The two TV studios will be used to produce infomercials for the network. A telemarketing division will take orders for products, which will be kept in the nearby 75,000-square-foot warehouse. Completion is scheduled for early 1997. Paxson owns or is buying 17 TV stations as outlets for the network, and says that a total 35 stations air inTV programing. ■

## Changing Hands

The week's tabulation  
of station sales

### Proposed station trades

By dollar volume and number of sales; does not include mergers or acquisitions involving substantial non-station assets

#### THIS WEEK:

TVs □ \$741,700,000 □ 3  
Combos □ \$474,000,000 □ 12  
FMs □ \$68,821,573 □ 14  
AMs □ \$1,424,375 □ 2  
Total □ \$1,285,948,948 □ 31

#### SO FAR IN 1996:

TVs □ \$1,405,280,510 □ 38  
Combos □ \$2,811,824,734 □ 144  
FMs □ \$885,275,119 □ 147  
AMs □ \$63,005,504 □ 70  
Total □ \$4,965,386,867 □ 399

#### SAME PERIOD IN 1995:

TVs □ \$1,561,502,000 □ 47  
Combos □ \$703,460,300 □ 91  
FMs □ \$307,881,721 □ 147  
AMs □ \$53,133,119 □ 75  
Total □ \$2,625,877,140 □ 360

Source: BROADCASTING & CABLE

## TV

KOLD-TV Tucson; WZVN-TV Naples, Fla.; WSAV-TV Savannah, Ga.; KSLA-TV Shreveport, La.; WJTV(TV) Jackson (and satellite WHLT(TV) Hattiesburg), Miss.; KAME-TV Reno; WECT(TV) Wilmington, N.C.; WUPW(TV) Toledo, Ohio; WACH-TV Columbia, S.C.; KSFY-TV Sioux Falls, S.D. (and satellites KABY-TV Aberdeen and KPRY-TV Pierre); WTNZ-TV Knoxville, Tenn., and WMC-TV-AM-FM Memphis

Price: \$732 million cash

Buyer: Ellis Acquisitions Inc., Atlanta (Stephen I. Burr, principal; Retirement Systems of Alabama, financier [David G. Bronner, CEO]); no other broadcast interests

Seller: Ellis Communications Inc., Atlanta (Bert Ellis, president). Ellis Communications managers may buy up to 20% of Ellis Acquisitions.

Facilities: KOLD-TV: ch. 13, 107 kw visual, 15.6 kw aural, ant. 3,610 ft.; WZVN-TV: ch. 26, 5,000 kw visual, 500 kw aural, ant. 1,206 ft.; WSAV-TV: ch. 3, 100 kw visual, 20 kw aural, ant. 1,476 ft.; KSLA-TV: ch. 12, 316 kw visual, 40.7 kw aural, ant. 1,800 ft.; WJTV: ch.

April 1, 1996



**BARCLAYS**

Barclay Business Credit, Inc.

has sold the assets of

**WIZF (FM)**

Cincinnati, Ohio  
(Erlanger, Kentucky)

to



**Blue Chip Broadcasting**

The undersigned initiated the above, assisted in the negotiations and acted as exclusive broker representative to Barclays Business Credit, Inc.



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- ♦ Heftel Broadcasting Corp.
- ♦ Jacor Communications
- ♦ Jefferson-Pilot Communications
- ♦ Max Media, Inc.
- ♦ NBC/GE
- ♦ Patterson Broadcasting
- ♦ Paxson Communications
- ♦ Radio One, Inc.
- ♦ Regent Communications
- ♦ Saga Communications
- ♦ Sillerman Companies
- ♦ Sinclair Broadcast Group
- ♦ Spanish Broadcasting
- ♦ Sullivan Broadcasting Co.
- ♦ Tribune Broadcasting Co.
- ♦ US Radio LP

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## Broadcasting

### COMBOS

**WZZK-AM-FM and WODL-FM Birmingham, Ala.; WEZN-FM Bridgeport, Conn.; WCFB(FM) Daytona Beach and WDBO(AM)-WWKA-FM and WZKD(AM) Orlando, Fla.; WJZF-FM La Grange/Atlanta; WBBS(FM) Fulton and WSYR(AM)-WYYY(FM), all Syracuse, N.Y.; KRMG(AM)-KWEN(FM) and KJSR(FM) Tulsa, Okla., and KCJZ(FM) Terrell Hills and KKYX(AM)-KCYF(FM), all San Antonio**

**Price:** \$250 million for stock  
**Buyer:** Cox Broadcasting Inc., Atlanta (Nicholas D. Trigony, president; Robert F. Neil, executive VP-radio); owns WSB-TV-AM-FM Atlanta and WFTV (TV) Orlando; is buying WHEN-AM-FM Syracuse, N.Y.; has LMAs with WCNN-AM, both Atlanta (for other holdings see "Changing Hands," March 25)

**Seller:** NewCity Communications Inc., Bridgeport, Conn. (Dick Ferguson, president); no other broadcast interests

**Facilities:** WZZK(AM): 610 khz, 5 kw day, 1 kw night; WZZK-FM: 104.7 mhz, 100 kw, ant. 1,300 ft.; WODL-FM: 106.9 mhz, 100 kw, ant. 1,150 ft.; WEZN-FM: 99.9 mhz, 27.6 kw, ant. 669 ft.; WCFB: 94.5 mhz, 100 kw, ant. 1,500 ft.; WDBO: 580 khz, 5 kw; WWKA-FM: 92.3 mhz, 100 kw, ant. 1,380 ft.; WZKD: 950 khz, 5 kw; WJZF-FM: 104.1 mhz, 60 kw, ant. 1,217 ft.; WBBS: 104.7 mhz, 50 kw, ant. 310 ft.; WSYR: 570 khz, 5 kw; WYYY: 94.5 mhz, 100 kw, ant. 650 ft.; KRMG: 740 khz, 50 kw day, 25 kw night; KWEN: 95.5 mhz, 96 kw, ant. 1,328 ft.; KJSR: 103.3 mhz, 100 kw, ant. 1,278 ft.; KCJZ: 106.7 mhz, 100 kw, ant. 1,030 ft.; KKYX: 680 khz, 50 kw day, 10 kw night; KCYY: 100.3 mhz, 100 kw, ant. 985 ft.

**Formats:** WZZK-AM-FM: country; WODL-FM: oldies; WEZN-FM: adult contemporary; WCFB: adult contemporary; WDBO: news/talk; WWKA-FM: country; WZKD: adult contemporary; WJZF-FM: contemporary jazz; WBBS: country; WSYR: full-service news/talk; WYYY: adult contemporary; KRMG: adult contemporary/talk; KWEN: contemporary country; KJSR-FM: '70s and more; KCJZ: jazz; KKYX: C&W; KCYY: country

**WFYV-FM Atlantic Beach and WAPE-FM, both Jacksonville; WJHM(FM) Daytona Beach, WXXL(FM) Leesburg and WOMX-FM, both Orlando, and WOLL-FM Rivera Beach and WEAT-AM-FM, all West Palm Beach, Fla.**

**Price:** \$178 million (\$163 million cash, \$15 million in stock)  
**Buyer:** Chancellor Corp., Dallas

12, 316 kw visual, 63.1 kw aural, ant. 1,630 ft.; WHLT: ch. 22, 1,200 kw visual, 120 kw aural, ant. 800 ft.; KAME-TV: ch. 21, 692 kw visual, 69.2 kw aural, ant. 620 ft.; WECT: ch. 6, 100 kw visual, 20 kw aural, ant. 2,054 ft.; WUPW: ch. 36, 1,950 kw visual, 195 kw aural, ant. 1,220 ft.; WACH-TV: ch. 57, 5,000 kw visual, 500 kw aural, ant. 633 ft.; KSFY-TV: ch. 13, 316 kw visual, 39.8 kw aural, ant. 2,000 ft.; KABY-TV: ch. 9, 316 kw visual, 31.6 kw aural, ant. 1,401 ft.; KPRY-TV: ch. 4, 100 kw visual, 20 kw aural, ant. 1,240 ft.; WTNZ-TV: ch. 43, 2,190 kw visual, 219 kw aural, ant. 1,151 ft.; WMC-TV: ch. 5, 100 kw visual, 20 kw aural, ant. 1,010 ft.; AM: 790 khz, 5 kw; FM: 99.7 mhz, 300 kw, ant. 970 ft.

**Formats:** AM: news/talk; FM: adult contemporary

**Affiliations:** ABC: WZVN-TV, KSFY-TV, KABY-TV, KPRY-TV; CBS: KOLD-TV, KSLA-TV, WJTV, WHLT; Fox: KAME-TV, WUPW, WACH-TV, WTNZ-TV; NBC: WSAV-TV, WECT, WMC-TV

**WAAP(TV) Burlington/Winston-Salem, N.C.**

**Price:** \$5.5 million (includes \$500,000 noncompete agreement)

**Buyer:** Paxson Communications Corp. (for other holdings, see "Changing Hands," May 13)

**Seller:** Television Communications Inc., Snow Camp, N.C. (debtor-in-possession; Jack Rehburg, owner/president)

**Facilities:** Ch. 16, 1,910 kw visual, 191 kw aural, ant. 840 ft.

**Affiliation:** Independent

**WBNU-TV Charleston, S.C.**

**Price:** \$4.2 million

**Buyer:** Max Media Properties LLC, Virginia Beach, Va. (John A. Trinder, president); owns following TVs: KBSI-TV Cape Girardeau, Mo.; WSYT-TV Syracuse, N.Y.; WEMT-TV Tri-Cities, Tenn.; WKEF-TV Dayton; has time brokerage agreements with other TV stations in Syracuse and Cape Girardeau; owns following radios: KKLZ(FM) Las Vegas; WJMH(FM) Reidsville and WMOX(FM) Winston-Salem, both Greensboro, N.C., and WWDE-FM Hampton and WNVZ(FM) Norfolk, Va.; is buying WOMG-AM-FM Greensboro, N.C.

**Seller:** New View Broadcasting Inc., Dallas (Lawrence E. Steinberg, president); no other broadcast interests

**Facilities:** Ch. 36, 148 kw visual, 50 kw aural, ant. 764 ft.

**Affiliation:** WB Network

**Broker:** Richard A. Foreman Associates Inc. (buyer); Bergner & Co. (seller)



## Broadcasting

(Steve Dinetz, president/owner); owns WOCL-FM De Land/Orlando (for other holdings see "Changing Hands," Feb. 12)

**Seller:** OmniAmerica Group, Cleveland (Carl E. Hirsch, chairman/CEO); no other broadcast interests  
**Facilities:** WFYV-FM: 104.5 mhz, 100 kw, ant. 984 ft.; WAPE-FM: 95.1 mhz, 100 kw, ant. 460 ft.; WJHM: 101.9 mhz, 28 kw, ant. 1,584 ft.; WXXL: 106.7 mhz, 100 kw, ant. 800 ft.; WOMX-FM: 105.1 mhz, 95 kw, ant. 1,309 ft.; WOLL-FM: 94.3 mhz, 1.26 kw, ant. 480 ft.; WEAT(AM): 850 khz, 5 kw day, 1 kw night; WEAT-FM: 104.3 mhz, 100 kw, ant. 1,273 ft.  
**Format:** WAPE-FM: CHR; WFYV-FM: AOR; WJHM: urban contemporary; WXXL: CHR; WOMX-FM: adult contemporary; WOLL-FM: oldies; WEAT(AM): news; WEAT-FM: soft adult contemporary;  
**Broker:** Star Media Group Inc.

### WWKY(AM)-WVEZ-FM and WTFX(FM) Louisville, Ky.

**Price:** \$19.5 million (\$12.6 million for WVEZ; \$6.9 million for WTFX and WWKY)

**Buyers:** ■ WWKY and WTFX: Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president/CEO); owns WHAS-WAMZ(FM) Louisville (for other holdings see "Changing Hands," May 6) ■ Regent Communications Inc., Covington, Ky. (Terry S. Jacobs, president/CEO); owns WHKW-FM Corydon, Ind., WDJX-FM, WHKW(AM) (formerly WRES-AM) and WFIA-AM, all Louisville; KUDL-FM Kansas City, Kan.; KMXV(FM) Kansas City, Mo.; KKDD(AM) (formerly KFMS-AM) North Las Vegas and KSNE-FM and KFMS-FM, all Las Vegas, and KKAT(FM) Ogden, KALL(AM) and KODJ(FM), all Salt Lake City; is buying WEZL(FM) and WXYL(FM) Charleston, S.C.; is selling WLQT(FM) Kettering/Dayton and WDOL(FM) Englewood/Dayton, Ohio

**Seller:** SFX Broadcasting Inc., Austin, Tex. (Robert F.X. Sillerman, executive chairman/53.2% owner; R. Steven Hicks, president/CEO/COO/9.2% owner) (for holdings see "Changing Hands," May 13)

**Facilities:** WWKY: 790 khz, 5 kw day, 1 kw night; WVEZ-FM: 106.9 mhz, 24.5 kw, ant. 670 ft.; WTFX: 100.5 mhz, 37.4 kw, ant. 554 ft.

**Formats:** WWKY: talk; WVEZ-FM: adult contemporary; WTFX: rock

### KMGG(FM) Monte Rio, KLCQ(FM) Healdsburg and KSRO(AM)-KXFX(FM), all Santa Rosa, Calif.

**Price:** \$8.7 million (\$5.7 million for KLCQ and KSRO-KXFX and \$3 million for KMGG)

**Buyer:** Amaturio Group Ltd., Fort Lauderdale, Fla. (Joseph C. Amaturio, general partner); owns KOOJ(FM) Riverside, KFRG(FM) San Bernardino, KNJO-FM Thousand Oaks and KRCL-FM Avalon, all Calif.; KKMJ(FM) Austin, KAMX-FM (formerly KPTY(FM)) Luling and KJCE(AM) Rollingwood, all Tex.; is buying construction permit for KWXH-FM Sun City, Calif.

**Sellers:** KLCQ and KSRO-KXFX: Fuller-Jeffrey Broadcasting Cos. Inc., Granite Bay, Calif. (Robert F. "Doc" Fuller, president/50.003% owner); owns KRUI-AM-KRKO-FM Boone, KJJY(FM) Ankeny and KKSO-AM, all Des Moines; WCYY(FM) Biddeford, WCYI(FM) Lewiston, WXBB-FM Kittery and WBLM(FM), all Portland, Maine, and WOKQ(FM) Dover, N.H.; is buying WZPK-FM Berlin, N.H.; is selling KSTE-AM Rancho Cordova/Sacramento, Calif. ■ KMGG: Pacific Radio Santa Rosa Corp., Santa Rosa (Rick Dames, president); is selling KDUK-FM Florence/Eugene, Ore.

**Facilities:** KSRO: 1350 khz, 5 kw; KLCQ: 92.9 mhz, 2.3 kw, ant. 1,949 ft.; KXFX: 101.7 mhz, 2.2 kw, ant. 1,089 ft.; KMGG: 97.7 mhz, 2.5 kw, ant. 1,122 ft.

**Format:** KSRO: news/talk; KLCQ: classic rock; KXFX: AOR, classic rock; KMGG: oldies

**Broker:** Exline Co.

### WPRC(AM)-WWTE-FM Lincoln and WTAX(AM)-WDBR(FM) Springfield, Ill.

**Price:** \$6 million

**Buyer:** Saga Communications Inc., Grosse Pointe Farms, Mich. (Edward K. Christian, president/CEO/58% owner); owns WYMG(FM) Jacksonville/Springfield and WQQL(FM) Springfield (for other holdings see "Changing Hands," April 1)

**Seller:** Central States Network LP, Chicago (Thomas L. Bookey, president); owns WROE-FM and WNCY-FM Appleton/Oshkosh; WNFL(AM)-WKFX-FM Green Bay and WHBL(AM)-WWJR-FM Sheboygan, all Wis.

**Facilities:** WTAX: 1240 khz, 1 kw; WDBR: 103.7 mhz, 20 kw, ant. 382 ft.; WWTE-FM: 93.9 mhz, 15 kw, ant. 430 ft.; WPRC: 1370 khz, 1 kw day, 35 w night

**Formats:** WTAX: news/talk, sports; WDBR: CHR; WWTE-FM: adult contemporary; WPRC: C&W

**Broker:** Blackburn & Co.

### WAMR(AM)-WCTQ(FM) Venice, Fla.

**Price:** \$4.435 million + assumption of obligations

**Buyer:** Jacor Communications Inc., Cincinnati (Benjamin L. Homel, president); Zell/Chilmark Fund LP, 70% owner, which is controlled by Samuel

Zell and David M. Schulte) owns WDUV(FM) Bradenton/Tampa, WBRD(AM) Palmetto, and WFLA(AM)-WFLZ(FM), all Tampa, Fla. (for other holdings see "Changing Hands," Feb. 12).

**Seller:** Asterisk Radio Inc., Fort Lauderdale (Frederick H. Ingham, president); owns WTRS(FM) Dunnellon, WYGC(AM) Gainesville and WMFQ(AM) Ocala, all Fla.

**Facilities:** AM: 1320 khz, 5 kw day, 1 kw night; FM: 92.1 mhz, 6 kw, ant. 300 ft.

**Format:** AM: oldies, talk; FM: country

### WSAU(AM)-WIFC(FM) Wausau, Wis.

**Price:** \$3.5 million

**Buyer:** WRIG Inc., Green Bay, Wis. (Duey E. Wright, president/owner); owns WDEZ-FM Wausau and WRIG(AM) Schofield, Wis.; is buying WOFM(FM) Mosinee, Wis. Wright also owns WNNW(AM)-WFAT(FM) Portage, Mich.; WKKQ(AM) Nashwauk and WTBX(FM) Hibbing, Minn.; 92% of WGEE(AM)-WIXX(FM) Green Bay, WZZF(FM) New London and WGEE-FM Sturgeon Bay, Wis.; 49% of WOFM(FM) Mosinee, Wis.

**Seller:** Journal Broadcast Group Inc., Milwaukee (Douglas G. Kiel, president); owns KFFN(AM)-KKHG-FM and KMXX-FM Tucson, Ariz.; KQRC(FM) Leavenworth, Kan.; WSYM-TV Lansing,



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Mich.; KOSR(AM)-KEZO-FM and KKCD(FM) Omaha; KTNV(TV) Las Vegas, and WTMJ-TV-AM-WKTI(FM) Milwaukee  
**Facilities:** AM: 550 khz, 5 kw; FM: 95.5 mhz, 100 kw, ant. 1,150 ft.  
**Format:** AM: news/talk; FM: CHR  
**Broker:** Blackburn & Co.

**KWSL(AM)-KGLI(FM) Sioux City, Iowa**  
**Price:** \$2.1 million plus option to purchase up to 25% of stock and assumption of liabilities  
**Buyer:** Chesterman Communications Sioux City Inc., Sioux City (Cy W. Chesterman, president/23.5% owner); owns KMNS(AM)-KSEZ(FM) Sioux City. Cy Chesterman also owns 24.8% of WSJB(AM)-KSJZ(FM) Jamestown, N.D.  
**Seller:** Cardinal Communications Inc., Sioux City (John H. Daniels, president; Theodore H. Mahn, VP); owns KSFT(AM)-KKJO(FM) St. Joseph, Mo.  
**Facilities:** AM: 1470 khz, 5 kw; FM: 95.5 mhz, 100 kw, ant. 900 ft.  
**Formats:** AM: talk; FM: hot adult contemporary  
**WSSO(AM)-WMXU(FM) Starkville, Miss.**  
**Price:** \$620,000  
**Buyer:** Golden Triangle Radio Inc., Columbus, Miss. (Donald R. De-

Priest, president/owner); owns WKOR-FM Columbus, Miss. DePriest owns WKOR(AM)-WMSU(FM) Starkville and WSMS(FM) Artesia, Miss.; owns 51% of WWZD(FM) New Albany, WWZD(AM) and WTUP(AM) Tupelo and WESE(FM) Baldwin, all Miss.  
**Seller:** Ross Communications Inc., Starkville (Amy Ross, president); no other broadcast interests  
**Facilities:** AM: 1230 khz, 1 kw; FM: 106.1 mhz, 3 kw, ant. 220 ft.  
**Format:** AM: adult contemporary, classic hits; FM: classic rock  
**KERE(AM) Atchison-KERE-FM Horton, Kan.**  
**Price:** \$440,000  
**Buyer:** KNZA Inc., Hiawatha, Kan. (Gregory F. Buser, president/51% owner); owns KNZA-FM Hiawatha and KMZA-FM Seneca, Kan., and has applied to build FM at Falls City, Neb.  
**Seller:** KARE Radio Inc., Atchison (John E. Carl, president). Carl owns 73% of KRTI-FM Grinnell and KCOB-AM-FM Newton, Iowa.  
**Facilities:** AM: 1470 khz, 1 kw; FM: 93.7 mhz, 25 kw, ant. 328 ft.  
**Format:** AM: adult contemporary; FM: country  
**Broker:** R.E. Meador & Associates

**WVSA(AM)-WJEC(FM) Vernon, Ala.**  
**Price:** \$355,000  
**Buyer:** Lamar County Broadcasting Co. Inc., Vernon (R. William Davis, president/90% owner); no other broadcast interests  
**Seller:** Lamar County Broadcasting Co. Inc., Vernon (Joel Camp, president); no other broadcast interests  
**Facilities:** AM: 1380 khz, 5 kw day, 39 w night; FM: 106.5 mhz, 6 kw, ant. 328 ft.  
**Format:** AM: C&W, gospel; FM: adult contemporary  
**WMOG(AM) Brunswick and WHFX(FM) (formerly WVVV) St. Simons Island, Ga.**  
**Price:** \$350,000  
**Buyer:** Rowland South Georgia Radio Inc., Brunswick (co-owners/spouses Marshall W. Rowland Sr., president, Carol C. Rowland, secretary/treasurer); owns WBGA(FM) and WFGA(FM) Waycross, Ga. Marshall Rowland is selling WEGC(FM) Sasser and WJAD(FM) Leesburg, Ga. (see item below).  
**Seller:** Brian M. Rowland, Jacksonville, Fla.; no other broadcast interests. Rowland is son of buyers.  
**Note:** Rowland bought stations for \$375,000 in September 1995.  
**Facilities:** AM: 1490 khz, 1 kw; FM: 92.7 mhz, 6 kw, ant. 340 ft.  
**Format:** AM: MOR, news, talk; FM: adult contemporary

**RADIO: FM**

**KSOL(FM) San Mateo/San Francisco and KYLZ(FM) Santa Cruz, Calif.**  
**Price:** \$40 million  
**Buyer:** Tichenor Media System Inc., Dallas (McHenry T. Tichenor Sr., vice chairman/36.3% owner; McHenry T. Tichenor Jr., president/10.1% owner); owns WIND(AM)-WOJO(FM) Evanston/Chicago; KBNA-AM-FM and KAMA(AM) El Paso, KGBT(AM)-KIWW-FM Harlingen, KLAT(AM) Houston, KLTN(FM) Port Arthur, KMPQ(AM) Rosenberg/Richmond, KCOR(AM), KROM-FM and KXTN-AM-FM San Antonio, and KMIA(FM) Winnie, all Tex.; owns 26% of KUNO(AM)-KSAB-FM Corpus Christi, Tex.; is buying KQXX(FM) McAllen, Tex.; has time brokerage agreements with KLTO-FM Rosenberg/Richmond and KRTX-FM Galveston, Tex.  
**Seller:** Crescent Communications LP, Winston-Salem, N.C. (Allen Shaw, president/owner); no other broadcast interests  
**Facilities:** KSOL: 98.9 mhz, 6 kw, ant. 1,355 ft.; KYLZ: 99.1 mhz, 1.1 kw, ant. 2,612 ft.  
**Formats:** KSOL: hot AC; KYLZ: AC, classic rock  
**Broker:** Star Media Group Inc.

## 1996 CLOSINGS

**WRMY TV Raleigh - Durham**

**KZAR TV Salt Lake City**

**To: Roberts Broadcasting Company**

**KGFJ Los Angeles**

**KTSJ Los Angeles**

**KPPC Los Angeles**

**To: Personal Achievement Radio, Inc  
 Douglas Broadcasting**

**W. John Grandy**

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## Broadcasting

### **WOLX-FM Baraboo/Madison, Wis.**

**Price:** \$10.5 million

**Buyer:** Woodward Communications Inc., Dubuque, Iowa (William F. Skemp, president); owns KDTH(AM)-KATF(FM) Dubuque and WAPL-FM Appleton, WMMM-FM Berona, WKSZ(FM) De Pere, WHBY(AM) Kimberly and WYZM(FM) Waunakee, all Wis.

**Seller:** Shockley Communications Corp., Madison, Wis. (Terry K. Shockley, principal); owns KDAL-AM-FM Duluth, Minn., and WQOW-TV Eau Claire, WXOW-TV La Crosse, WKOW-TV Madison, WZTR(FM) Milwaukee and WAOW-TV Wausau, all Wis.

**Facilities:** 94.9 mhz, 37 kw, ant. 1,299 ft.

**Format:** Oldies

### **KVLY(FM) Edinburg, Tex.**

**Price:** \$3.175 million

**Buyer:** Sunburst Media, Fort Worth, Tex. (John Borders, president); owns KYKZ (FM) Lake Charles, La.; is buying KXZZ(AM)-KBIU(FM) Lake Charles

**Seller:** Tippie Communications, Austin, Tex. (Henry B. Tippie, president); owns KKLJ(FM) Colorado Springs and KNCH(FM) Corpus Christi, Tex.

**Facilities:** 107.9 mhz, 100 kw, ant. 765 ft.

**Format:** Adult contemporary

**Broker:** Whitley Media (seller); Americom (buyer)

### **WAVF(FM) Hanahan, S.C.**

**Price:** \$2,964,414 for stock

**Buyer:** Haywood B. Bartlett Jr., Charleston, S.C.; no other broadcast interests

**Seller:** Beach Co., Charleston (43% owner); Lawrence O. Thompson, Charleston (25.5% owner); Three Strands Investments, Mt. Pleasant, S.C. (8% owner)

**Facilities:** 96.1 mhz, 538 w, ant. 1,443 ft.

**Format:** Rock, AOR

### **WUNZ(FM) Falmouth, WCOD-FM Hyannis and WUNX(FM) Harwichport, all Mass.**

**Price:** \$2.8 million

**Buyer:** Boch Broadcasting Corp. c/o Subaru of New England Inc., Norwood, Mass. (Ernest J. Boch, president/owner); owns WUOK(AM)-WXTK-FM West Yarmouth, Mass.

**Seller:** Leapfrog Radio Partnership, Hyannis (Paul Levesque, president); no other broadcast interests. Leapfrog's GP, J.J. Taylor Cos. LLC, is 14.85% GP in Omni America Group. Note: Leapfrog purchased stations in April 1995 for \$2.1 million

**Facilities:** WUNZ: 101.1 mhz, 3.7 kw, ant. 253 ft.; WCOD-FM: 106.1 mhz, 50

kw, ant. 450 ft.; WUNX: 93.5 mhz, 3 kw, ant. 328 ft.

**Formats:** WUNZ: rebroadcasts WUNX; WCOD-FM: adult contemporary; WUNX: country

### **KTYL-FM Tyler, Tex.**

**Price:** \$2.55 million

**Buyer:** GulfStar Communications Inc., Austin, Tex. (R. Steven Hicks, 98.5% owner); owns KNUE-FM Tyler; WJBO (AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge and KLVI(AM)-KYKR-FM Beaumont, KYKS-FM Lufkin, KKMV-FM Orange/Beaumont, KKYR-AM-FM Texarkana and KIXS-FM Victoria, all Tex.; is buying KRYS-AM-FM and KMXR (FM) Corpus Christi, KAFX-FM Diboll/Lufkin and KLBH(FM) Bloomington/Victoria, all Tex. ■ GulfStar is merging with Sonance Communications Inc., which owns KTAW(AM)-KTSR(FM) College Station, KLTX(FM) Harker Heights, KBRQ(FM) Hillsboro, KIIZ-FM Killeen and KKAM (AM)-KFMX-FM and KRLB(FM) Lubbock, all Tex.; is buying KACY(AM)-KSMB(FM) Lafayette, La., and KCHX(FM) Midland, Tex.; is selling KNVR(FM) Harker Heights/Killeen, Tex. (see item, below)

**Seller:** Stansell Communications Inc., Tyler (James I. Stansell Jr., president). James Stansell owns 40% of

KLAK-FM Durant, Okla.; is 60% owner of company applying to build FM at Bells, Tex.

**Facilities:** 93.1 mhz, 100 kw, ant. 459 ft.

**Format:** Adult contemporary

### **WDAY-FM Fargo, N.D.**

**Price:** \$1.5 million

**Buyer:** T&J Broadcasting Inc., Orono, Minn. (Thomas E. Ingstad, president/owner); owns KPFX(FM) and KLTA(FM) Breckenridge, both Fargo, and KIT (AM)-KATS(FM) Yakima and KXXS(FM) Toppenish, Wash.; is buying KMWX (AM)-KFFM(FM) Yakima. Ingstad also owns KXIC(AM)-KKRQ(FM) Iowa City; KIMM(AM), KFXS(FM) and KOUT-FM Rapid City and KSOO(AM)-KMXC-FM Sioux Falls, S.D., and 75% of KPXR (FM) and KEAG(FM) Anchorage; is selling KHAR(AM)-KBRJ(FM) Anchorage. Ingstad's brothers, Robert E. and James Do., own James River Broadcasting Co. and Ingstad Broadcasting Inc., respectively.

**Seller:** Forum Communications Co., Fargo (William Marcil Sr., president); owns WDAY-TV-AM Fargo, WDAZ(TV) Devils Lake/Grand Forks, KBMY(TV) Bismarck and KMCY(TV) Minot, all N.D. **Facilities:** 93.7 mhz, 100 kw, ant. 1,040 ft.

April, 1996

## BROAD STREET TELEVISION, L. P.

has sold

**KWQC-TV**  
**Davenport, Iowa**  
(an NBC Network affiliate)

for

**\$55,000,000**

to

**YOUNG BROADCASTING INC.**

*We are pleased to have served as  
exclusive broker in this transaction.*



431 Ohio Pike Suite 204 North Cincinnati, Ohio 45255 (513) 528-7373

**Format:** Adult contemporary  
**KNVR(FM) (formerly KLTX) Harker Heights/Killeen, Tex.**  
**Price:** \$1.1 million  
**Buyer:** Stellar Communications, Tyler (Don Chaney, CEO); owns KZMZ(FM) Alexandria, La., and KKIK(FM) Temple, Tex.; is selling KISX-FM Whitehouse/Tyler, Tex.  
**Seller:** Sonance Communications Inc., College Station, Tex. (William R. Hicks, president/80% owner); owns KIUZ-FM Killeen (for other holdings, see KTYL-FM Tyler item, above)  
**Facilities:** 105.5 mhz, 7.8 kw, ant. 587 ft.  
**Format:** Classic rock  
**Broker:** Whitley Media  
**WMYB(FM) Myrtle Beach, S.C.**  
**Price:** \$1.1 million  
**Buyer:** Multi-Market Radio Inc., New York City (Michael G. Ferrel, president/CEO); owns WYAK-FM Surfside Beach/Myrtle Beach; has LMA with WVCO(FM) Myrtle Beach; for other holdings see "Combo" item, above  
**Seller:** Puritan Broadcasting Co., Sarasota, Fla. (Ron Rackley, general partner/president); no other broadcast interests  
**Facilities:** 99.5 mhz, 13.5 kw, ant. 446 ft.  
**Format:** '70s rock  
**Broker:** Media Services Group  
**WWGM(FM) Alamo, Tenn.**  
**Price:** \$850,000  
**Buyer:** Community Broadcasting Services of Tennessee Inc., Camden, Tenn. (Larry Melton, president/14.6% owner). Melton is 25% owner of WBIP-AM-FM Booneville, Miss., and is GP of applicant for new FM in Bulls Gap, Tenn.  
**Seller:** Good News Network Inc., Bells, Tenn. (John Latham, 50% owner). Latham owns 49% of WFWL(AM)-WRJB(FM) Camden.  
**Facilities:** 93.1 mhz, 25 kw, ant. 443 ft.  
**Format:** Southern gospel, religion

**WJAD(FM) Leesburg and WEGC(FM) Sasser, Ga.**  
**Price:** \$804,000  
**Buyer:** Bob Brooks, Albany, Ga.; owns WALG(AM)-WKAD-FM Albany  
**Seller:** Marshall W. Rowland Sr., Brunswick, Ga. (for other holdings see WMOG(AM) Brunswick and WHFX [FM] St. Simons Island, Ga., above)  
**Facilities:** WJAD-FM: 103.5 mhz, 12.5 kw, ant. 460 ft.; WEGC: 107.7 mhz, 25 kw, ant. 328 ft.  
**Format:** WJAD: classic rock, progressive; WEGC: oldies  
**Broker:** Jorgenson Broadcast Brokerage  
**KMBY-FM Gonzales, Calif.**  
**Price:** \$525,000 (includes \$10,000 non-compete agreement)  
**Buyer:** Monterey Bay Broadcasting Corp., Salinas, Calif. (Miklos Benedek, president/50% owner). Benedek owns 50% of unbuilt KHIP(FM) Felton, Calif.  
**Seller:** Central Coast Communications Inc., Chula Vista, Calif. (Jamie Bonilla Valdez, president/90% owner); owns KIEZ(AM) Carmel Valley, Calif. Valdez owns KURS(AM) San Diego and KQSC(FM) Willows and 90% of KJDI(AM) San Luis Obispo, KRQK(FM) Lompoc and KSBO(AM) Santa Maria, all Calif.  
**Facilities:** 104.3 mhz, 6 kw, ant. 328 ft.  
**Format:** Alternative rock  
**WBCD(FM) Chattahoochee, Fla./Headland, Ala.**  
**Price:** \$500,000  
**Buyer:** Styles Broadcasting Inc., Panama City, Fla. (Thomas A. DiBacco, president/joint owner with Kim E. Styles, VP); owns 40% of WRBA(FM) Springfield and WAKT(FM) Panama City, Fla.; has LMA with WDLF(AM) Panama City Beach  
**Seller:** Chattahoochee Broadcast Associates, Camilla, Ga. (Roy Simpson, principal); no other broadcast

interests  
**Facilities:** 105.3 mhz, 6 kw, ant. 328 ft.  
**Format:** Adult contemporary  
**KYRS(FM) Atwater/Litchfield, Minn.**  
**Price:** \$453,159 (\$383,139 for termination of obligation; \$70,000 forgiveness of debt)  
**Buyer:** StarCom Inc., Waite Park, Minn. (Dennis G. Carpenter, president/87.4% owner); owns KKSR(FM) Sartell, Minn.; is buying KXSS(AM)-KLZZ(FM) Waite Park, Minn.  
**Seller:** Elite Broadcasting Inc., Cloquet, Minn. (Alan R. Quarnstrom, president/owner). Quarnstrom owns KDUT(FM) (previously KQEP) Rock Valley, Iowa; WKLK-AM-FM Cloquet, and WHSM-AM-FM Hayward, Wis. He is 95% owner of WMFG-AM-FM Hibbing, Minn., and has applied to build FMs at Spooner, Wis., and Moose Lake and Nashwauk, Minn.  
**Facilities:** 94.1 mhz, 3 kw, ant. 328 ft.  
**Format:** Country

## RADIO: AM

**WCRW(AM) Chicago**  
**Price:** \$724,375 (includes \$160,000 noncompete agreement)  
**Buyer:** WSBC Broadcasting LLC, Northbrook, Ill. (Daniel R. Lee, trustee); owns WSBC(AM) Chicago. Lee is president/owner of KOMA-AM-FM and KRXX(AM) Oklahoma City.  
**Seller:** WCRW Inc., Elburn, Ill. (Grayce E. Seablom, principal); no other broadcast interests  
**Facilities:** 1240 khz, 1 kw  
**Format:** Ethnic, Spanish  
**WADU(AM) Norco/New Orleans**  
**Price:** \$700,000 (includes \$10,000 non-compete agreement)  
**Buyer:** New Orleans Publishing Group Inc., Metairie, La. (William M. Metcalf Jr., principal); is buying WGSO(AM) New Orleans  
**Seller:** River Road Radio Inc., La-Place, La. (Virgie duTreil, principal); owns WADU(FM) Reserve, La.  
**Facilities:** 830 khz, 5 kw day, 750 w night  
**Format:** Hispanic  
**Broker:** Chapin Enterprises (buyer); John W. Saunders (seller)

—Compiled by Elizabeth Rathbun



The national Catholic association of broadcasters and communicators

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## Errata

The status of the holdings of Nassau Broadcasting Partners LP were reported incorrectly in the May 13 "Changing Hands." Nassau owns WVPO(AM)-WSBG-FM Stroudsburg, Pa.

**Bryan, Tex.** (Rodger B. Watkins, president); no other broadcast interests  
**Facilities:** Ch. 28, 3,000 kw, ant. 777 ft.  
**Affiliation:** WB Network

## Construction permit for KTRG-TV Del Rio, Tex.

**Price: \$133,376**

**Buyer:** Commonwealth Broadcasting Group, La Canada, Calif. (Charles M. Harker, president/owner); has applied to build TV in Manteo, N.C.

**Seller:** Republic Broadcasting, Concan, Tex. (Robert Gilchrist, president); no other broadcast interests. Gilchrist is challenging deal.

**Facilities:** Ch. 10, 316 kw visual, ant. 1,155 ft.

## COMBOS

**KTNQ(AM)-KLVE(FM)** Los Angeles; **WRTQ(FM)** Goulds/Miami and **WAQI(AM)** and **WQBA-AM-FM** Miami; **WOPA(AM)** (formerly **WLXX**) Chicago; **KLSQ(AM)** Laughlin/Las Vegas and **KOWA(AM)** Las Vegas; **WPAT(AM)** Paterson, N.J./New York, **WGLI(AM)** Babylon and **WADO(AM)** New York, and **KICI(AM)** Denton-**KICI(FM)** Corsicana/Dallas-Fort Worth, **KMRT(AM)-KDZR-FM** Dallas-Fort Worth, **KESS(AM)** Fort Worth/Dallas and **KCYT-FM** (formerly **KMRT-FM**) Granbury, Tex. **Price:** \$336 million (\$218 million cash; \$118 million assumed debt) **Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president/22% owner); owns or is buying **WHYI-FM** and **WBGG-FM** Fort Lauderdale/Miami and **WMYK(FM)** Moyock, N.C. (see item, below). For other holdings, see "Changing Hands," May 27.

**Seller:** Heftel Broadcasting Corp., Las Vegas (Cecil Heftel, chairman); no other broadcast interests

**Facilities:** KTNQ: 1020 khz, 50 kw;  
KLVE: 107.5 mhz, 29.5 kw, ant. 3,100  
ft.; WRTO: 98.3 mhz, 1.1 kw, ant. 462  
ft.; WAQI: 710 khz, 50 kw; WQBA(AM):  
1140 khz, 50 kw day, 10 kw night;  
WQBA-FM: 107.5 mhz, 95 kw, ant.  
1,007 ft.; WOPA: 1200 khz, 10 kw day,  
1 kw night; KLSQ: 970 khz, 10 kw  
day, 1 kw night; KOWA: not available;  
WPAT: 930 khz, 5 kw; WGII: 1290 khz,  
250 w; WADO: 1280 khz, 5 kw; KICI:  
1440 khz, 5 kw day, 500 w night;  
KICI-FM: 107.9 mhz, 100 kw, ant. 842  
ft.; KMRT: 1480 khz, 5 kw day, 1.9 kw  
night; KDZR-FM: not available; KESS;  
1270 khz, 5 kw; KCYT-FM: 106.7 mhz,  
100 kw, ant. 991 ft.

**Formats:** KTNQ: Spanish; KLVE: Spanish; WRTO: Latin/tropical, Hispanic; WAQI: Spanish; WOBA-AM: Spanish;

TVs ■ 1,000,220,000 ■ 1  
 Combos ■ 1,000,220,000 ■ 1  
 FMs ■ 1,000,220,000 ■ 1  
 AMs ■ 1,000,220,000 ■ 1  
 Total ■ 1,000,220,000 ■ 1  
SO FAR IN 1996:  
 TVs ■ \$2,069,643,896 ■ 46  
 Combos ■ \$3,401,271,299 ■ 172  
 FMs ■ \$639,276,120 ■ 183  
 AMs ■ \$1,072,744 ■ 102  
 Total ■ \$6,549,665,710 ■ 508  
(SAME PERIOD IN 1995):  
 TVs ■ \$1,567,502,000 ■ 50  
 Combos ■ \$754,060,300 ■ 100  
 FMs ■ \$340,895,721 ■ 171  
 AMs ■ \$57,531,744 ■ 83  
 Total ■ \$2,789,889,765 ■ 401

\*as of June 12, 1995  
 Source: BROADCASTING & CABLE

**WQBA-FM:** Spanish adult contemporary; **WOPA:** Spanish; **KLSQ:** classic country; **KOWA:** not available; **WPAT:** easy listening; **WGII:** dark; **WADO:** Spanish; **KICI-AM-FM:** Tejano; **KMRT:** Spanish; **KDZR-FM:** not available; **KESS:** Spanish; **KCYT-FM:** big band  
**WLEC(AM)-WCPZ-FM Sandusky, Ohio**  
**Price:** \$7.5 million  
**Buyer:** Allur of Ohio Inc., Philadelphia (Regina Henry, president). Henry also is president of Allur Communications Group Inc., Philadelphia (Ragan A. Henry, owner); which owns **WAYV(FM)** Atlantic City and **WCMC(AM)-WZXL(FM)** Wildwood/Atlantic City, N.J. (for Ragan Henry's

holdings, see "Changing Hands," March 25).

**Seller:** Erie Broadcasting II Inc., Sandusky (James Embrescia, president); no other broadcast interests  
**Facilities:** AM: 1450 khz, 1 kw; FM: 102.7 mhz, 50 kw, ant. 141 ft.  
**Formats:** AM: MOR; FM: CHR  
**Broker:** Blackburn & Co.

**KUG-AM-FM Eugene and KLRF(FM)  
Brownsville, Ore.**

**Price:** \$7.1 million (includes \$100,000 noncompete agreement; merger)

**Buyer:** Deschutes River Broadcasting Inc., Portland, Ore. (Edward T. Hardy, president/CEO/11% owner; Endeavour Capital Funds LP, 86% owner); owns KDWG(AM)-KCTR(FM) and KKBR(FM) Billings, KBOZ(AM)-KATH(FM) Bismarck, and KPKX-FM Livingston, Mont.; KBOY-FM Medford and KAKT (FM) Phoenix, Ore., and KORD-AM-FM Paso/Richland and KNSN(FM) Walla Walla, Wash.; plans to buy KEYW(FM) Pasco, Wash. Hardy is president of DRB Medford License Inc., which is buying KBMJ-FM Hardin/Billings, Mont., and KTMT-AM-FM Medford/Phoenix and KCMX-AM-FM Ashland, Ore.

**Seller:** Combined Communications Inc./C&C Broadcasting, Eugene, Ore. (Charles V. Chackel and Kathryn Chackel, 65% owners); owns KBND(AM) Bend and KLRR(FM) Redmond, Ore.; is buying KTWS(FM) Bend

**Facilities:** AM: 590 khz, 5 kw; FM: 97.9 mhz, 100 kw, ant. 1,230 ft.; KLRF: 102.3 mhz, 100 kw, ant. 918 ft.  
**Formats:** AM: news/talk; FM: country; KLRF: adult album alternative

**WKJN-FM Hammond/Baton Rouge and  
WIBR(AM) Baton Rouge, La.**

## Big deals

The following station-sale applications were made public last week by the FCC:

**WCKT(FM) Lehigh Acres and WXRm-FM Naples Park/Fort Myers, Fla.; WNOE-FM and KLZJ-FM New Orleans; WHYN-AM-FM Springfield, Mass.; WXRA(FM) Eden and WSJS(AM)-WTQR(FM) Winston-Salem, N.C.; KXXY-AM-FM and KTST(FM) Oklahoma City; WWBB(FM) Providence and WWRX-FM Westerly, R.I.; WWDM(FM) Sumter and WARQ(FM) Columbia, S.C., and WREC(AM)-WEGR-FM and WRXQ-FM Memphis Price: \$235 million cash. Buyer: Clear Channel Communications Inc. Seller: Radio Equity Partners LP (George Sosson, president).**

**WHO-TV Des Moines and KFOR-TV Oklahoma City** Price: \$226 million (\$155 million for KFOR-TV; \$71 million for WHO-TV). Buyer: New York Times Co. (Lance R. Primis, president). Seller: Palmer Communications Inc. (Joseph Lentz, president).

**WNYC-AM-FM New York** Price: 20 million. Buyer: WNYC Foundation (Laura Walker, president). Seller: City of New York.